

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of  
the Securities Exchange Act of 1934 (Amendment No.     )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Materials under §240.14a-12

**Black Hills Corporation**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

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- No fee required.
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***BLACK HILLS CORPORATION***

**Notice of 2021  
Annual Meeting of Shareholders  
and Proxy Statement**



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# **BLACK HILLS CORPORATION**

## **NOTICE OF ANNUAL MEETING OF SHAREHOLDERS**

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**WHEN:**

Tuesday, April 27, 2021  
9:30 a.m., local time

**WHERE:**

Horizon Point  
Company's Corporate Headquarters  
7001 Mount Rushmore Road  
Rapid City, South Dakota 57702

**We are pleased to invite you to attend the annual meeting of shareholders of Black Hills Corporation.**

Although we will hold our annual meeting in person, we are sensitive to the public health and travel concerns our shareholders may have and the protocols that federal, state, and local governments may impose due to the COVID-19 pandemic. In the event it is not possible or advisable to attend our annual meeting in person, we encourage you to listen to the webcast of the meeting online at <https://blackhillsenergy.zoom.us/j/91066914257>. Please note, if you attend online, you will not be able to vote your shares or submit questions. Accordingly, it is important that you vote your shares as instructed below.

**Proposals:**

1. Election of one director in Class II: Scott M. Prochazka; and four directors in Class III: Linden R. Evans, Barry M. Granger, Tony A. Jensen, and Steven R. Mills.
2. Ratification of Deloitte & Touche LLP to serve as our independent registered public accounting firm for 2021.
3. Adoption of an advisory, non-binding resolution to approve our executive compensation.
4. Any other business that properly comes before the annual meeting.

**Record Date:**

The Board of Directors set March 8, 2021 as the record date for the meeting. This means that our shareholders as of the close of business on that date are entitled to receive this notice of the meeting and vote at the meeting and any adjournments or postponements of the meeting.

**How to Vote:**

Your vote is very important. You may vote your shares by telephone, by the Internet or by returning the enclosed proxy. If you own shares of common stock other than the shares shown on the enclosed proxy, you will receive a proxy in a separate envelope for each such holding. Please vote each proxy received. To make sure that your vote is counted if voting by mail, you should allow enough time for the postal service to deliver your proxy before the meeting.

Sincerely,

/s/ Amy K. Koenig

AMY K. KOENIG

Vice President - Governance, Corporate Secretary and Deputy General Counsel

# PROXY SUMMARY

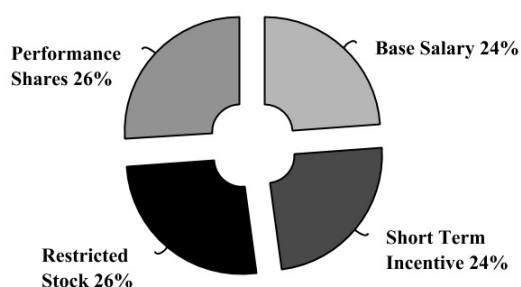
## Items of Business to be Considered at the Annual Meeting

Proposal		Board Recommendation	Page
1	Election of Directors	<input checked="" type="checkbox"/> FOR each Director Nominee	6
2	Ratification of Deloitte & Touche LLP to Service as Independent Registered Public Accounting Firm for 2021	<input checked="" type="checkbox"/> FOR	22
3	Advisory Non-Binding Resolution to Approve Executive Compensation	<input checked="" type="checkbox"/> FOR	52

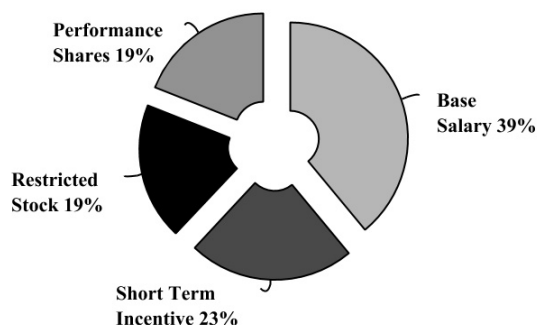
## Executive Pay Overview

We have an Executive Compensation Philosophy that establishes the framework our Compensation Committee applies in structuring compensation for our executive officers ("Named Executive Officers" or "NEOs"). The components of our executive pay program consist of a base salary, a short-term incentive plan, and long-term incentives. Our executive pay program aligns the interest of our Named Executive Officers with our stakeholders by tying incentive pay to achievement of performance metrics.

CEO Target Pay Mix



NEOs' Target Pay Mix (Average)



Variable	77 %	Variable	61 %
Linked to Share Value	53 %	Linked to Share Value	37 %

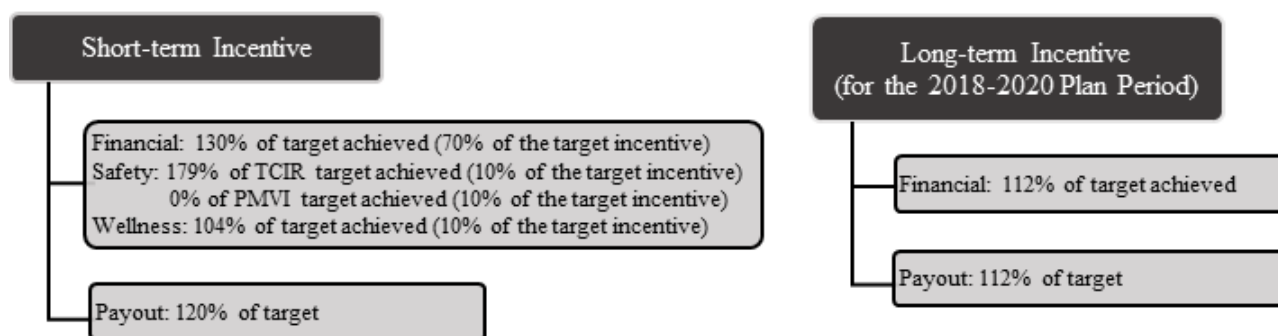
\*Percentages may differ from above due to rounding.

The performance measures for our incentive compensation plans are discussed in greater detail on page 27 of the Proxy Statement. We also require our executive officers to hold a significant amount of our common stock (between 3 and 6 times the base salary) to further align their performance with the interest of our shareholders.

## PERFORMANCE AGAINST TARGETS

In 2020, we successfully navigated the challenges resulting from the COVID-19 pandemic and achieved strong financial performance with an increase of 5.7 percent year-over-year in earnings per share, as adjusted. Earnings per share from ongoing operations, as

adjusted is defined and reconciled to GAAP earnings per share in Appendix A. Performance against our incentive metrics are illustrated below. For an explanation of the short-term and long-term incentive metrics and payouts, please see "Executive Compensation - Compensation Discussion and Analysis" beginning on page 25 of the Proxy Statement.



### SHAREHOLDER FEEDBACK ON EXECUTIVE PAY

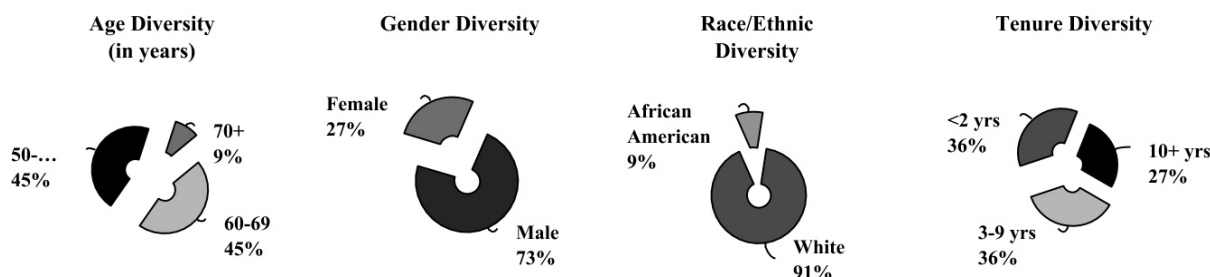
At our 2020 annual meeting, shareholders owning 97 percent of the shares voted approved our executive compensation for 2019. We believe this result is highly supportive of our executive pay program and our compensation philosophy. With the exception of the addition of the wellness metric as one of our short-term incentive metrics in 2020, our executive pay program is structured consistent with the parameters that our shareholders previously approved. We did not make any adjustments to our executive pay program as a result of the COVID-19 pandemic.

### Corporate Governance

In 2020, shareholders owning 97 percent of the shares voted elected five of our current directors. Our Board of Directors also appointed two new directors last year, including one race/ethnic diverse director. As illustrated in the charts below, diverse board membership is a priority for us and our Board of Directors.

### DIRECTOR DIVERSITY

Our Board of Directors have nominated five board members for election at our 2021 Annual Meeting of Shareholders. Each of the nominees is an independent director, with the exception of our CEO, and is identified in Proposal No. 1 – Election of Directors. Each candidate’s skills and experience are summarized beginning on page 7 of the Proxy Statement.

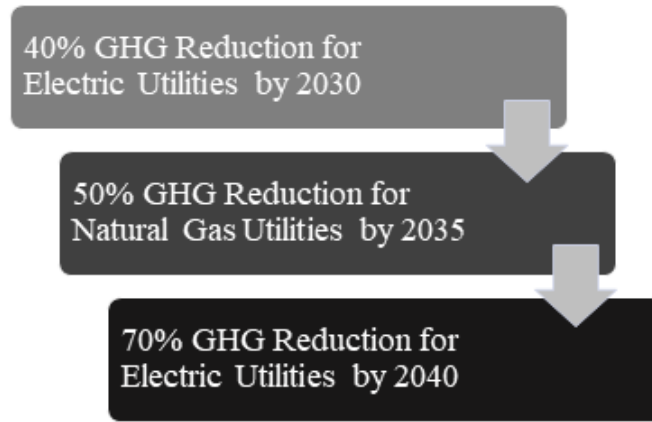


### Sustainability Stewardship

Our mission of improving life with energy means we must be ready to make tomorrow even better than today. That is why we're committed to creating a cleaner energy future which builds upon our responsibility to provide the safe, reliable and economic energy that improves our customers' lives. By investing in the success of our employees, continually innovating, thoughtfully utilizing resources and keeping people at the core of our decision-making, we are dedicated to the sustainability of our company, communities and planet.

## GHG REDUCTION GOALS

Throughout our history, we have been strong environmental stewards. We've pioneered new power plant technology, set the bar for lower emissions levels and built infrastructure ahead of current standards. We do more than talk, and as we look to the future, we know sharing our intentions and goals for improving the climate will help us achieve them. Our goal for our electric utilities is to reduce greenhouse gas emissions (GHG) intensity 40% by 2030 and 70% by 2040 as compared to 2005. With respect to our natural gas utilities we have cut our emissions intensity by over 33% since 2005 and commit to achieving a 50% total reduction in our GHG emissions intensity by 2035 (as compared to 2005).



## COLORADO CLEANEST FLEET

We operate the cleanest electric utility in Colorado, with an all-renewable and natural gas generation fleet. Our Colorado electric utility has achieved an approximate 50% reduction in GHG emissions since 2005 and is on track to reach 80% reduction by 2030.

## CORPORATE SUSTAINABILITY REPORT

For additional information on our sustainability stewardship or to view our 2019 Corporate Sustainability Report, please visit our website at [www.blackhillsenergy.com/our-company/sustainability](http://www.blackhillsenergy.com/our-company/sustainability).

# **BLACK HILLS CORPORATION**

**7001 Mount Rushmore Road  
Rapid City, South Dakota 57702**

## **PROXY STATEMENT**

- ü A proxy in the accompanying form is solicited by the Board of Directors of Black Hills Corporation, a South Dakota corporation, to be voted at the annual meeting of our shareholders to be held Tuesday, April 27, 2021, and at any adjournment of the annual meeting.
  - ü The enclosed form of proxy, when executed and returned, will be voted as set forth in the proxy. Any shareholder signing a proxy has the power to revoke the proxy in writing, addressed to our secretary, or in person at the meeting at any time before the proxy is exercised.
  - ü We will bear all costs of the solicitation. In addition to solicitation by mail, our officers and employees may solicit proxies by telephone, fax, or in person. We have retained Georgeson LLC to assist us in the solicitation of proxies at an anticipated cost of \$9,500.00, plus out-of-pocket expenses. Also, we will, upon request, reimburse brokers or other persons holding stock in their names or in the names of their nominees for reasonable expenses in forwarding proxies and proxy materials to the beneficial owners of stock.
  - ü This proxy statement and the accompanying form of proxy are to be first mailed on or about March 18, 2021. Our 2020 annual report to shareholders is being mailed to shareholders with this proxy statement.
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## **VOTING RIGHTS AND PRINCIPAL HOLDERS**

- ü Only our shareholders of record at the close of business on March 8, 2021 are entitled to vote at the meeting. Our outstanding voting stock as of the record date consisted of 62,871,886 shares of our common stock.
- ü Each outstanding share of our common stock is entitled to one vote. Cumulative voting is permitted in the election of directors in the same class.

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## COMMONLY ASKED QUESTIONS AND ANSWERS ABOUT THE ANNUAL MEETING PROCESS

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### Who is soliciting my proxy?

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The Board of Directors of Black Hills Corporation is soliciting your proxy.

### Where and when is the annual meeting?

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The annual meeting is at 9:30 a.m., local time, April 27, 2021 at Horizon Point, the Company's corporate headquarters, 7001 Mount Rushmore Road, Rapid City, South Dakota.

### Who can vote?

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Holders of our common stock as of the close of business on the record date, March 8, 2021, can vote at our annual meeting. Each share of our common stock has one vote for Proposals 2 and 3. Related to Proposal 1, Election of Directors, cumulative voting is permitted in the election of directors in the same class.

### How do I vote?

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There are three ways to vote by proxy:

- by calling the toll free telephone number on the enclosed proxy;
- by using the Internet by going to the website identified on the enclosed proxy; or
- by returning the enclosed proxy in the envelope provided.

You *may* be able to vote by telephone or the Internet if your shares are held in the name of a bank or broker. If this is the case, you will need to follow their instructions.

### What constitutes a quorum?

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Shareholders representing at least 50 percent of our common stock issued and outstanding as of the record date must be present at the annual meeting, either in person or by proxy, for there to be a quorum. Abstentions and broker non-votes are counted as present for establishing a quorum. A broker non-vote occurs when a broker or other nominee holding shares for a beneficial owner does not vote on a particular proposal because the broker or nominee does not have discretionary voting power and has not received instructions from the beneficial owner.

### What am I voting on and what is the required vote for the proposals to be adopted?

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The required vote and method of counting votes for the various business matters to be considered at the annual meeting are described in the table below. If you sign and return your proxy card without indicating your vote, your shares will be voted in accordance with the Board recommendations as set forth below.



Item of Business	Board Recommendation	Voting Approval Standard	Effect of Abstention	Effect of Broker Non-Vote
<b>Proposal 1:</b> Election of Directors	FOR election of each director nominee	The five nominees with the most "FOR" votes are elected to their respective classes.  If a nominee receives more "WITHHOLD AUTHORITY" votes than "FOR" votes, the nominee must submit a resignation for consideration by the Governance Committee and final Board decision.	No effect	No effect
<b>Proposal 2:</b> Ratification of Appointment of Independent Registered Public Accounting Firm	FOR	The majority of votes present in person or represented by proxy and entitled to vote.	No effect	Not applicable; broker may vote shares without instruction
<b>Proposal 3:</b> Advisory Vote to Approve Executive Compensation	FOR	The majority of votes present in person or represented by proxy and entitled to vote.  This advisory vote is not binding on the Board, but the Board will consider the vote results when making future executive compensation decisions.	No effect	No effect

### Is cumulative voting permitted for the election of directors?

In the election of directors, you may cumulate your vote. Cumulative voting allows you to allocate among the director nominees in the same class, as you see fit, the total number of votes equal to the number of director positions to be filled multiplied by the number of shares you hold. For example, if you own 100 shares of stock, and there are three directors to be elected in a class at the annual meeting, you could allocate 300 "For" votes (three times 100) among as few or as many of the three nominees to be voted on at the annual meeting as you choose.

If you choose to cumulate your votes, you will need to submit a proxy card or a ballot and make an explicit statement of your intent to cumulate your votes, either by indicating in writing on the proxy card or by indicating in writing on your ballot when voting at the annual meeting. If you hold shares beneficially in street name and wish to cumulate votes, you should contact your broker, trustee or nominee.

### How will my shares be voted if they are held in a broker's name?

If you hold your shares through an account with a bank or broker, the bank or broker may vote your shares on some matters even if you do not provide voting instructions. Brokerage firms have the authority under the New York Stock Exchange ("NYSE") rules to vote shares on certain matters (such as the ratification of auditors) when their customers do not provide voting instructions. However, on most other matters when the brokerage firm has not received voting instructions from its customers, the brokerage firm cannot vote the shares on that matter and a "broker non-vote" occurs. **This means that brokers may not vote your shares on the election of directors or on the "say on pay" advisory vote if you have not given your broker specific instructions as to how to vote. Please be sure to give specific voting instructions to your broker so that your vote can be counted.**

### What should I do now?

You should vote your shares by telephone, by the Internet or by returning your signed and dated proxy card in the enclosed envelope as soon as possible so that your shares will be represented at the annual meeting.

### **Who will count the vote?**

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Representatives of our transfer agent, Equiniti Trust Company, will count the votes and serve as judges of the election.

### **Who conducts the proxy solicitation and how much will it cost?**

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We are asking for your proxy for the annual meeting and will pay all the costs of asking for shareholder proxies. We have hired Georgeson LLC to help us send out the proxy materials and ask for proxies. Georgeson LLC's fee for these services is anticipated to be \$9,500.00 plus out-of-pocket expenses. We can ask for proxies through the mail or by telephone, fax, or in person. We can use our directors, officers and employees to ask for proxies. These people do not receive additional compensation for these services. We will reimburse brokers and other custodians, nominees and fiduciaries for their reasonable out-of-pocket expenses for forwarding solicitation material to the beneficial owners of our common stock.

### **Can I revoke my proxy?**

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Yes. You can change your vote in one of four ways at any time before your proxy is used. First, you can enter a new vote by telephone or Internet. Second, you can revoke your proxy by written notice. Third, you can send a later dated proxy changing your vote. Fourth, you can attend the meeting and vote in person.

### **Who should I call with questions?**

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If you have questions about the annual meeting, you should call Amy K. Koenig, Vice President - Governance, Corporate Secretary and Deputy General Counsel at (605) 721-1700.

### **When are the shareholder proposals due for the 2022 annual meeting?**

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In order to be considered for inclusion in our proxy materials, you must submit proposals for next year's annual meeting in writing to our Corporate Secretary at our corporate headquarters at 7001 Mount Rushmore Road, P.O. Box 1400, Rapid City, South Dakota 57709, on or prior to November 18, 2021.

A shareholder who intends to submit a proposal for consideration, but not for inclusion in our proxy materials, must provide written notice to our Corporate Secretary in accordance with Article I, Section 9 of our Bylaws. In general, our Bylaws provide that the written notice must be delivered not less than 90 days nor more than 120 days prior to the first anniversary date of the immediately preceding annual meeting of shareholders. Our 2021 annual meeting is scheduled for April 27, 2021. Ninety days prior to the first anniversary of this date will be January 27, 2022, and 120 days prior to the first anniversary of this date will be December 28, 2021.

Our Board is nominating five individuals for election as directors at this annual meeting. All of the nominees are currently serving as our directors. In accordance with our Bylaws and Article VI of our Articles of Incorporation, members of our Board of Directors are elected to three classes of staggered terms consisting of three years each, and until their successors are duly elected and qualified. At this annual meeting, one director will be elected to Class II for a term of two years until our annual meeting in 2023, and four directors will be elected to Class III for a term of three years until our annual meeting in 2024.

Nominees for director at the annual meeting are Linden R. Evans, Barry M. Granger, Tony A. Jensen, Steven R. Mills, and Scott M. Prochazka. Our Bylaws require a minimum of nine directors. The Board has set the size of the Board at 11 directors effective at the annual meeting in connection with one director retirement occurring at that time.

Pursuant to our Bylaws, directors must resign from the Board at the annual meeting following attaining 72 years of age. Accordingly, Mr. Madison, who turned 72 in 2020, will resign effective at this annual meeting. Additionally, we expect Mr. Vering, who will turn 72 prior to our 2022 annual meeting, will resign effective at our 2022 annual meeting and therefore serve only two years of his term.

If, at the time of the annual meeting, any of such nominees are unable to stand for election, the Board of Directors may designate a substitute or reduce the number of directors to no less than nine. In that case, shares represented by proxies may be voted for a substitute director nominated by the Board. We do not expect that any nominee will be unavailable or unable to serve.

The Board and the Governance Committee believe that the combination of the various qualifications, skills and experiences of the directors contribute to an effective and well-functioning Board, and that, individually and as a whole, the directors possess the necessary qualifications to provide effective oversight of the business and quality advice to the Company's management. Included in each director's biography below is an assessment of the specific qualifications, attributes, skills and experience that have led to the conclusion that each individual should serve as a director in light of our current business and structure.

**The Board of Directors recommends a vote *FOR* the election of the following nominees:**

Director Nominee	Class	Year Term Expiring
Linden R. Evans	III	2024
Barry M. Granger	III	2024
Tony A. Jensen	III	2024
Steven R. Mills	III	2024
Scott M. Prochazka	II	2023

## DIRECTOR SKILLS AND EXPERIENCE



### **Linden R. Evans**

President and Chief Executive Officer of the Company

### **Outside Directorships:**

None

**Director since:** 2018

**Director Nominee Class:** III, term expiring in 2024

**Age:** 58

### Summary:

On January 1, 2019, Mr. Evans succeeded David R. Emery and became President and Chief Executive Officer of the Company. He previously served as President and Chief Operating Officer from 2016 to 2018, and President and Chief Operating Officer – Utilities from 2004 to 2015. He began his career with Black Hills Corporation in 2001 as Corporate Counsel. Prior to joining the Company, Mr. Evans was a mining engineer and an attorney specializing in environmental and corporate legal matters.

### Skills and Qualifications:

strategic leadership, utility management, operations, risk oversight, environmental, safety, customer perspective, legal



### **Barry M. Granger**

Managing Partner and Co-Founder of B3 Technology Investments

### **Standing Board Committees:**

None

**Director since:** 2020

**Director Nominee Class:** III, term expiring in 2024

**Age:** 61

### **Outside Directorships:**

None

### Summary:

Mr. Granger has been leading B3 Technology Investments, a start-up Private Equity firm, for the past three years. Prior to this role, Mr. Granger had a 35-year career at the DuPont and Dow Chemical Companies. He was the Vice President of Government Marketing and Government Affairs from 2010 to 2017, and the Vice President and General Manager, Tyvek®, from 2007-2010. Early in his career, he was selected to be Executive Assistant to the Chairman, President and CEO of DuPont. He also held a variety of leadership positions with increasing responsibility in manufacturing, product management, operations, sales, and marketing.

### Skills and Qualifications:

strategic leadership, financial acumen, risk oversight, corporate governance, operations, regulatory, environmental, safety



**Tony A. Jensen**

Retired Director, President and Chief Executive Officer,  
Royal Gold, Inc.

**Director since:** 2019

**Director Nominee Class:** III, term expiring in 2024

**Age:** 58

**Standing Board Committees:**

Compensation Committee

**Outside Directorships:**

None

Summary:

Mr. Jensen has over 35 years of experience in the mining and mining finance industries. From 2003 until his retirement in 2019, Mr. Jensen served in several leadership roles at Royal Gold, Inc., a public precious metals company, including Director, President and Chief Executive Officer from 2006 to 2019, and Chief Operating Officer from 2003 to 2006. Prior to 2003, he held progressively more responsible roles in engineering, finance, strategic growth, safety, environmental excellence, and operational efficiency.

Skills and Qualifications:

strategic leadership, financial acumen, risk oversight, mergers and acquisitions, operations, environmental, safety, human resources, executive compensation



**Kathleen S. McAllister**

Retired Director, President and Chief Executive Officer,  
Transocean Partners LLC

**Director since:** 2019

**Director Class:** I, term expiring in 2022

**Age:** 56

**Standing Board Committees:**

Audit Committee

**Outside Directorships:**

Hoegh LNG Partners LP (since 2017)  
Maersk Drilling (since 2019)

Summary:

Ms. McAllister has over 30 years of experience with diverse leadership roles in global, capital intensive companies in the energy value chain. She served as Director, President and Chief Executive Officer from 2014 to 2016 and as Chief Financial Officer in 2016 of Transocean Partners LLC, an international provider of offshore contract drilling services for oil and gas wells. She held the roles of Vice President and Treasurer from 2011 to 2014 of Transocean Ltd. Prior to 2011, she served in roles with increasing responsibility with finance, information technology, tax and treasury. Ms. McAllister is a Board Member of Hoegh LNG Partners and Maersk Drilling, where she serves as the Chair of the Audit and Risk Committee.

Skills and Qualifications:

strategic leadership, financial acumen, risk oversight, operations, technology systems, environmental, safety, raising capital, capital allocation, governance



**Steven R. Mills**

Chairman of the Board  
Retired Public Company Financial Executive

**Director since:** 2011

**Director Nominee Class:** III, term expiring in 2024

**Age:** 65

**Standing Board Committees:**

Audit Committee  
Governance Committee

**Outside Directorships:**

Amyris, Inc. (since 2018)

Summary:

Mr. Mills has more than 40 years of experience in the fields of accounting, corporate finance, strategic planning, risk management, and mergers and acquisitions. He is a member of the Board of Directors of Amyris, Inc., a renewable products company, where he serves as Chair of the Audit Committee, Chair of the Operations and Finance Committees and as a member of the Leadership Development and Compensation Committee. Mr. Mills also serves on the boards of other private companies and is a consultant and advisor to Arianna S.A., a European-based specialized investment fund. Previously, Mr. Mills served as Chief Financial Officer of Amyris, Inc. from 2012 to 2013. Prior to joining Amyris, he had a 33-year career at Archer Daniels Midland Company, one of the world's largest agricultural processors and food ingredient providers, where he held various senior executive roles, including Senior Executive Vice President Performance and Growth, Chief Financial Officer, Controller, and Senior Vice President Strategic Planning.

Skills and Qualifications:

strategic leadership, financial acumen, risk oversight, mergers and acquisitions



**Robert P. Otto**

Owner, Bob Otto Consulting LLC

**Director since:** 2017

**Director Class:** I, term expiring in 2022

**Age:** 61

**Standing Board Committees:**

Audit Committee

**Outside Directorships:**

None

Summary:

Since 2017, Mr. Otto has been providing strategic planning and services in cyber security, intelligence and reconnaissance. He retired from the U.S. Air Force in 2016 as a lieutenant general. He served as general officer since 2008, with his career culminating as the Air Force Deputy Chief of Staff for Intelligence, Surveillance and Reconnaissance. As the Air Force's senior most intelligence officer, he was directly responsible for policy planning, evaluation, oversight, and leadership of a workforce of 27,000.

Skills and Qualifications:

strategic leadership, financial acumen, risk oversight, technology systems/cyber security



**Scott M. Prochazka**

Former Board Member, President and Chief Executive Officer of CenterPoint Energy

**Director since:** 2020

**Director Nominee Class:** II, term expiring in 2023

**Age:** 55

**Standing Board Committees:**

None

**Outside Directorships:**

Peridot Acquisition Corporation (since August 2020)

Summary:

Mr. Prochazka served as Board Member, President and Chief Executive Officer of CenterPoint Energy, a public energy delivery company with electric transmission and distribution, power generation and natural gas distribution operations, from 2014 until his retirement in 2020. Prior to that he was Chief Operating Officer from 2012 – 2013, Senior Vice President Electric Business from 2011 to 2012, and Vice President Gas Business Unit from 2009 to 2011. He held other management positions including Vice President Customer Care and Support Services and Vice President Texas Gas Region. Before his time at CenterPoint Energy and Enable Midstream, Mr. Prochazka held roles of increasing responsibility at Dow Chemical. Mr. Prochazka was a Board Member of Enable Midstream Partners, LP from 2014 through 2020, and Chairman from 2015 through 2017. Mr. Prochazka was recently appointed to the Board of Directors of Peridot Acquisition Corporation where he serves on the Audit and Compensation Committees.

Skills and Qualifications:

strategic leadership, utility management, financial acumen, operations, risk oversight, regulatory, safety, customer perspective, human resources, executive compensation



**Rebecca B. Roberts**

Retired President, Chevron Pipe Line Company

**Director since:** 2011

**Director Class:** II, term expiring in 2023

**Age:** 68

**Standing Board Committees:**

Compensation Committee  
Governance Committee (Chair)

**Outside Directorships:**

AbbVie, Inc. (since 2018)  
MSA Safety, Inc. (since 2013)

Summary:

Ms. Roberts has over 35 years of experience in the energy industry, including managing pipelines in North America and global pipeline projects, and managing a portfolio of power plants in the United States, Asia, and the Middle East. From 2006 until her retirement in 2011, Ms. Roberts served as the President of Chevron Pipe Line Company, a pipeline company transporting crude oil, refined petroleum products, liquefied petroleum gas, natural gas, and chemicals within the United States. From 2003 until 2006, she was the President of Chevron Global Power Generation. She has also served on the board of Enbridge, Inc., from 2015 to 2018. Ms. Roberts is a member of the Board of Directors of Abbvie, Inc. and MSA Safety, Inc., where she serves as the Chair of the Compensation Committee.

Skills and Qualifications:

strategic leadership, risk oversight, operations, financial acumen, environmental, safety, human resources, executive compensation



**Mark A. Schober**

Retired Senior Vice President and Chief Financial Officer, ALLETE, Inc.

**Director since:** 2015

**Director Class:** I, term expiring in 2022

**Age:** 65

**Standing Board Committees:**

Audit Committee (Chair)

**Outside Directorships:**

None

Summary:

Mr. Schober has more than 35 years of experience in the utility and energy industry. Beginning in 2006 and concluding with his retirement in 2014, Mr. Schober served as the Senior Vice President and Chief Financial Officer of ALLETE, Inc. His extensive industry experience in the portion of the country in which he worked provides expertise in the regulated business model and the unique challenges of the geographic and regulatory environment in which we operate.

Skills and Qualifications:

strategic leadership, financial acumen, risk oversight, regulatory, utility management



**Teresa A. Taylor**

Chief Executive Officer of Blue Valley Advisors, LLC

**Director since:** 2016

**Director Class:** II, term expiring in 2023

**Age:** 57

**Standing Board Committees:**

Compensation Committee (Chair)

**Outside Directorships:**

T-Mobile USA, Inc. (since 2013)

Summary:

Ms. Taylor has over 30 years of experience in technology, media, and the telecom sectors. She has been the Chief Executive Officer of Blue Valley Advisors, LLC, a consulting firm that she founded, since 2011. She was the Chief Operating Officer of Qwest Communications, Inc., a telecommunications carrier, from 2009 to 2011, where she led the daily operations and a senior management team responsible for 30,000 employees in field support, technical development, sales, marketing, customer support and information technology systems. She is a member of the Board of Directors of T-Mobile USA, Inc. She previously served on the Board of NiSource, a public utility company from 2012 to 2015, Columbia Pipeline Group, Inc. from 2015 to 2016, and First Interstate BancSystem, Inc. from 2012 to 2020.

Skills and Qualifications:

strategic leadership, operations, risk oversight, customer perspective, human resources, executive compensation, technology systems/cyber security





**John B. Vering**

Partner Vering Feed Yards LLC  
Retired Managing Director, Lone Mountain Investments, Inc.

**Standing Board Committees:**

Audit Committee  
Governance Committee

**Director since:** 2005

**Director Class:** II, term expiring in 2023

**Age:** 71

**Outside Directorships:**

None

Summary:

Mr. Vering has over 30 years of experience in the oil and gas industry, including direct operating experience in oil and gas transportation and marketing. From 2002 until his retirement in 2019, Mr. Vering was the Managing Director of Lone Mountain Investments, Inc., an oil and gas investment firm. Prior to this role, Mr. Vering had a 23-year career with Union Pacific Resource Company in several positions of increasing responsibilities including Vice President of Canadian Operations. Mr. Vering has been a partner in Vering Feed Yards, LLC, a privately-owned agricultural company, since 2010.

Skills and Qualifications:

strategic leadership, financial acumen, risk oversight, operations, environmental, safety

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## CORPORATE GOVERNANCE

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Corporate Governance Guidelines

Our Board of Directors has adopted “Corporate Governance Guidelines of the Board of Directors,” which guide the operation of our Board and assist the Board in fulfilling its obligations to shareholders and other constituencies. The guidelines lay the foundation for the Board’s responsibilities, operations, leadership, organization and committee matters. The Governance Committee reviews the guidelines annually, and the guidelines may be amended at any time, upon recommendation by the Governance Committee and approval of the Board. These guidelines can be found in the “Governance” section of our website ([www.blackhillscorp.com/investor-relations/corporate-governance](http://www.blackhillscorp.com/investor-relations/corporate-governance)).

Board Leadership Structure

Following the May 1, 2020 retirement of our former Executive Board Chairman David R. Emery, Steven R. Mills, an independent director, was appointed Chairman of the Board. As Chairman, Mr. Mills leads our Board in the performance of its duties by working with the CEO to establish meeting agendas, facilitating board meetings and executive sessions, and collaborating with the Board to annually evaluate the performance of the CEO.

As provided in our Corporate Governance Guidelines, the Board does not have a policy on whether or not the roles of Chairman and CEO should be separate or combined. The Governance Committee annually reviews the appropriate leadership structure for the Company and recommends a Chairman for Board approval. While our bylaws and Corporate Governance Guidelines do not require that our Chairman and CEO positions be separate, the Board of Directors believes that having separate positions and having an independent director serve as Chairman is the appropriate leadership structure for the Company at this time.

Risk Oversight

Our Board oversees an enterprise risk management (“ERM”) approach to risk management that supports our operational and strategic objectives. It fulfills its oversight responsibilities through receipt of quarterly reports from management regarding material risks involving strategic planning and execution, operations, physical and cyber security, environmental, social and governance (“ESG”), financial, legal, safety, regulatory, and human resources risks. While our full Board retains responsibility

for risk oversight, it delegates oversight of certain risk considerations to its committees within each of their respective areas of responsibility as defined in the charter for each committee.

Our management is responsible for day-to-day risk management and operates under our ERM program that addresses enterprise risks. The ERM program includes practices to identify risks, assesses the impact and likelihood of occurrence, and develops action plans to prevent the occurrence or mitigate the impact of the risk. The ERM program includes regular reporting to our senior management team, quarterly reporting to our Board of Directors, and includes monitoring and testing by the Risk Management, Compliance and Internal Audit groups.

### *Sustainability Oversight*

We are committed to creating a cleaner energy future which builds upon our responsibility to provide the safe, reliable and economic energy that improves our customers' lives. The Board oversees management's execution of our sustainability objectives and regularly receives updates from management regarding sustainability matters. Under the oversight of the Board, in the fourth quarter of 2020, the Company published its 2019 Corporate Sustainability Report and announced its greenhouse gas emissions intensity reduction goals of 40% by 2030 and 70% by 2040 for our electric utilities and 50% by 2035 for our natural gas utilities (as compared to 2005).

### *Cyber and Physical Security Oversight*

Our Board retains oversight of cyber and physical security. Our Chief Information Officer provides the Board quarterly reports that summarize material security risks and the measures that have been put in place to mitigate the associated risks. These reports address a variety of topics including updates on strategic initiatives, industry trends, threat vulnerability assessments, and efforts to prevent, detect and respond to internal and external critical threats.

### *Human Capital Management Oversight*

Primary responsibility for oversight of human capital management rests with our Compensation Committee. In the furtherance of this responsibility, the Committee reviews regular reports from management regarding diversity and inclusion, pay equity, strategic workforce planning, talent retention, employee benefits programs, and employee engagement.

### *Succession Planning Oversight*

Our Board is actively engaged in succession planning for our key executive positions. To assist the Board, our CEO and our Senior Vice President - Chief Human Resources Officer perform talent reviews and discuss succession planning and leadership development. Semi-annually, their assessment of senior executive talent, including potential of such talent to succeed our CEO or other executive officers, readiness for succession and development opportunities are presented to our Board.

### *Director Nominees*

The Governance Committee uses a variety of methods for identifying and evaluating nominees for director. The Governance Committee regularly assesses the appropriate size of the Board and whether any vacancies on the Board are expected due to retirement or otherwise. In the event vacancies are anticipated, or otherwise arise, the Governance Committee considers various potential candidates for director. Board candidates are considered based upon various criteria, including diversity; business, administrative and professional skills or experiences; an understanding of relevant industries, technologies and markets; financial literacy; independence status; the ability and willingness to contribute time and special competence to Board activities; personal integrity and independent judgment; and a commitment to enhancing shareholder value. The Governance Committee considers these and other factors as it deems appropriate, given the needs of the Board. Our goal is a diverse, talented, and highly engaged Board, with members whose skills, background and experience are complementary and, together, cover the spectrum of areas that impact our business currently and in the future. The Governance Committee considers candidates for Board membership suggested by a variety of sources, including current or past Board members, the use of third-party executive search firms, members of management and shareholders. Any shareholder may make recommendations for consideration by the Governance Committee for membership on the Board by sending a written statement of the qualifications of the recommended individual to the Corporate Secretary. There are no differences in the manner by which the Committee evaluates director candidates recommended by shareholders from those recommended by other sources.

Messrs. Granger and Prochazka are standing for election by shareholders for the first time at this annual meeting. Mr. Granger was identified as a candidate by an existing non-employee board member and Mr. Prochazka was identified as a candidate by a third-party search firm. The firm was engaged to assist in the identification and assessment of director candidates, including assessment of Messrs. Granger and Prochazka, based on criteria developed by the Governance Committee.

Shareholders who intend to nominate persons for election to the Board of Directors must provide timely written notice of the nomination in accordance with Article I, Section 9 of our Bylaws. Generally, our Corporate Secretary must receive the written notice at our executive offices at 7001 Mount Rushmore Road, P.O. Box 1400, Rapid City, South Dakota 57709, not less than 90 days nor more than 120 days prior to the anniversary date of the immediately preceding annual meeting of shareholders. For the 2022 shareholder meeting, those dates are January 27, 2022 and December 28, 2021. The notice must include at a minimum the information set forth in Article I, Section 9 of our Bylaws, including the shareholder's identity and status, contingent ownership interests, description of any agreement made with others acting in concert with respect to the nomination, specific information about the nominee and certain representations by the nominee to us.

### Board Independence

In accordance with NYSE rules, the Board of Directors through its Governance Committee, affirmatively determines the independence of each director and director nominee in accordance with guidelines it has adopted, which include all elements of independence set forth in the NYSE listing standards. These guidelines are contained in our Policy for Director Independence, which can be found in the "Governance" section of our website ([www.blackhillscorp.com/investor-relations/corporate-governance](http://www.blackhillscorp.com/investor-relations/corporate-governance)). Based on these standards, the Governance Committee determined that each of the following non-employee directors is independent and has no relationship with us, except as a director and shareholder: Barry M. Granger, Tony A. Jensen, Kathleen S. McAllister, Michael H. Madison, Steven R. Mills, Robert P. Otto, Scott M. Prochazka, Rebecca B. Roberts, Mark A. Schober, Teresa A. Taylor, and John B. Vering. In addition, based upon such standards, the Governance Committee determined that Mr. Evans is not independent because he is an Officer of the Company.

### Director Resignation Policies

The Corporate Governance Guidelines require members of the Board to submit a letter of resignation for consideration by the Board in certain circumstances. The Guidelines include a plurality plus voting policy. Pursuant to the policy, any nominee for election as a director in an uncontested election who receives a greater number of votes "Withheld" from his or her election than votes "For" his or her election will promptly tender his or her resignation as a director to the Chairman of the Board following certification of the election results. Broker non-votes will not be deemed to be votes "For" or "Withheld" from a director's election for purposes of the policy. The Governance Committee (without the participation of the affected director) will consider each resignation tendered under the policy and recommend to the Board whether to accept or reject it. The Board will then take the appropriate action on each tendered resignation, taking into account the Governance Committee's recommendation. The Governance Committee in making its recommendation, and the Board in making its decision, may consider any factors or other information that it considers appropriate, including the reasons why the Governance Committee believes shareholders "Withheld" votes for election from such director and any other circumstances surrounding the "Withheld" votes, any alternatives for curing the underlying cause of the "Withheld" votes, the qualifications of the tendering director, his or her past and expected future contributions to us and the Board, and the overall composition of the Board, including whether accepting the resignation would cause us to fail to meet any applicable SEC or NYSE requirements. The Board will publicly disclose by filing with the SEC on Form 8-K its decision and, if applicable, its rationale within 90 days after receipt of the tendered resignation.

The Corporate Governance Guidelines also require members of the Board to tender a letter of resignation in the event of a change in professional responsibilities that may directly or indirectly impact that board member's ability to fulfill directorship obligations. The Board is not obligated to accept such resignation. The Governance Committee will review the affected member's service and qualifications and recommend to the Board the continued appropriateness of Board membership under the circumstances.

### Code of Business Conduct and Ethics

The Code of Business Conduct and the Code of Ethics that applies to our Chief Executive Officer, Chief Financial Officer, Corporate Controller, and certain other persons performing similar functions can be found in the "Governance" section of our website ([www.blackhillscorp.com/investor-relations/corporate-governance](http://www.blackhillscorp.com/investor-relations/corporate-governance)). We intend to disclose any amendments to, or waivers of, the Code of Ethics on our website. Please note that none of the information contained on our website is incorporated by reference in this proxy statement.

### Certain Relationships and Related Party Transactions

We recognize related party transactions can present potential or actual conflicts of interest and create the appearance that decisions are based on considerations other than the best interests of us and our shareholders. Accordingly, as a general matter, it is our preference to avoid related party transactions. Nevertheless, we recognize that there are situations where related party transactions may be in, or may not be inconsistent with, the best interests of us and our shareholders, including but not limited to situations where we may obtain products or services of a nature, quantity or quality, or on other terms, that are not readily available from alternative sources or when we provide products or services to related parties on an arm's length basis on terms comparable to those provided to unrelated third parties or on terms comparable to those provided to employees generally. Therefore, our Board of Directors has adopted a policy for the review of related party transactions. This policy requires directors and officers to promptly report to our General Counsel all proposed or existing transactions in which the Company and they, or persons related to them, are parties or participants. Our General Counsel presents to our Governance Committee those transactions that may require disclosure pursuant to Item 404 of Regulation S-K (typically, those transactions that exceed \$120,000). Our Governance Committee reviews the material facts presented and either approves or disapproves entry into the transaction. In reviewing the transaction, the Governance Committee considers the following factors, among other factors it deems appropriate: (i) whether the transaction is on terms no less favorable than terms generally available to an unaffiliated third party under the same or similar circumstances; (ii) the extent of the related party's interest in the transaction; and (iii) the impact on a director's independence in the event the related party is a director, an immediate family member of a director or an entity in which a director is a partner, shareholder or executive officer. There were no reportable related party transactions in 2020.

### Communications with the Board

Shareholders and others interested in communicating directly with the Chairman, with the independent directors as a group, or the Board of Directors may do so in writing to the Chairman, Black Hills Corporation, 7001 Mount Rushmore Road, P.O. Box 1400, Rapid City, South Dakota 57709.

## MEETINGS AND COMMITTEES OF THE BOARD

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### THE BOARD OF DIRECTORS

Our Board of Directors held six meetings during 2020. Each regularly scheduled meeting of the Board includes an executive session of only independent directors. We encourage our directors to attend the annual shareholders' meeting. During 2020, each current director attended at least 75 percent of the combined total of Board meetings and Committee meetings on which the director served and all directors then serving virtually attended the 2020 annual meeting of shareholders.

### COMMITTEES OF THE BOARD

Our Board has three standing committees to facilitate and assist the Board in the execution of its responsibilities. The committees are currently the Audit Committee, the Compensation Committee and the Governance Committee. Each committee operates under a charter, which is available on our website at [www.blackhillscorp.com/investor-relations/corporate-governance](http://www.blackhillscorp.com/investor-relations/corporate-governance) and is also available in print to any shareholder who requests it. In addition, our Board creates special committees from time to time for specific purposes. Members of the committees are designated by our Board upon recommendation of the Governance Committee.

Audit Committee	Primary Responsibilities
9 Meetings in 2020	© Assist the Board in fulfilling its oversight responsibility to our shareholders relating to the quality and integrity of our accounting, auditing and financial reporting practices;
	© Oversee the integrity of our financial statements, financial reporting systems of internal controls and disclosure controls regarding finance, accounting and legal compliance;
Members:	© Review areas of potential significant financial risk to us;
	© Review consolidated financial statements and disclosures;
Mark A. Schober (Chair)	© Appoint an independent registered public accounting firm for ratification by our shareholders;
Kathleen S. McAllister	© Monitor the independence and performance of our independent registered public accountants and internal auditing department;
Steven R. Mills	© Pre-approve all audit and non-audit services provided by our independent registered public accountants;
Robert P. Otto	© Review the scope and results of the annual audit, including reports and recommendations of our independent registered public accountants;
John B. Vering	© Review the internal audit plan results of internal audit work and our process for monitoring compliance with our Code of Business Conduct and other policies and practices established to ensure compliance with legal and regulatory requirements; and
Independence:	© Periodically meet, in private sessions, with our VP - Internal Audit, Chief Financial Officer, Chief Compliance Officer, other management, and our independent registered public accounting firm.
100%	
Committee Report:	
Page 24 of this	
Proxy Statement	
	In accordance with the rules of the NYSE, all of the members of the Audit Committee are financially literate. In addition, the Board determined that Ms. McAllister and Messrs. Mills, Schober and Vering have the requisite attributes of an "audit committee financial expert" as provided in regulations promulgated by the SEC, and that such attributes were acquired through relevant education and/or experience.

<p><b>Compensation Committee</b></p> <p>6 Meetings in 2020</p> <p><b>Members:</b></p> <p>Teresa A. Taylor (Chair) Tony A. Jensen Rebecca B. Roberts Michael H. Madison</p> <p><b>Independence:</b> 100%</p> <p><b>Committee Report:</b> Page 38 of this Proxy Statement</p>	<p style="text-align: center;"><b>Primary Responsibilities</b></p> <ul style="list-style-type: none"> <li>© Discharge the Board of Directors' responsibilities related to executive and director compensation philosophy, policies and programs;</li> <li>© Perform functions required of directors in the administration of all federal and state laws and regulations pertaining to executive employment and compensation;</li> <li>© Consider and recommend for approval by the Board all executive compensation programs including executive benefit programs and stock ownership plans;</li> <li>© Promote an executive compensation program that supports the overall objective of enhancing shareholder value; and</li> <li>© Provide oversight of Company diversity and inclusion.</li> </ul> <p>The Compensation Committee has authority under its charter to retain compensation consultants and other advisors as the Committee may deem appropriate in its sole discretion. The Committee engaged Willis Towers Watson (WTW), an independent consulting firm, to conduct an annual review of our 2020 total compensation program for executive officers. The Committee reviewed the independence of WTW and the individual representative of WTW who served as a consultant to the Committee, in accordance with the SEC and NYSE requirements and the specific factors that the requirements cite. The Compensation Committee concluded that WTW was independent and WTW's performance of services raised no conflict of interest. The Committee's conclusion was based in part on a report that WTW provided to the Committee intended to reveal any potential conflicts of interest and a schedule provided by management of the type and amount of non-executive compensation services provided by WTW to the Company. During 2020, the cost of these non-executive compensation services was less than \$25,000.</p> <p>In September of 2020, the Compensation Committee engaged Meridian Compensation Partners, LLC (Meridian) to provide services as the Committee's new compensation consultant. Committee concluded that Meridian is also independent, and it's performance of services raises no conflict of interest.</p>
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Compensation Committee Interlocks. None of our executive officers serve as a member of a board of directors or compensation committee of any entity that has one or more executive officers who serve on our Board or on our Compensation Committee.

<p><b>Governance Committee</b></p> <p>4 Meetings in 2020</p> <p><b>Members:</b></p> <p>Rebecca B. Roberts (Chair) Michael H. Madison Steven R. Mills John B. Vering</p> <p><b>Independence:</b> 100%</p>	<p style="text-align: center;"><b>Primary Responsibilities</b></p> <ul style="list-style-type: none"> <li>© Assess the size of the Board and qualifications for Board membership;</li> <li>© Identify and recommend prospective directors to the Board to fill vacancies;</li> <li>© Review and evaluate director nominations submitted by shareholders, including reviewing the qualifications and independence of shareholder nominees;</li> <li>© Consider and recommend existing Board members to be renominated at our annual meeting of shareholders;</li> <li>© Consider the resignation of an incumbent director who makes a principal occupation change (including retirement) or who receives a greater number of votes "Withheld" than votes "For" in an uncontested election of directors and recommend to the Board whether to accept or reject the resignation;</li> <li>© Establish and review guidelines for corporate governance;</li> <li>© Recommend to the Board for approval committee membership and chairs of the committees;</li> <li>© Recommend to the Board for approval a Chairman or an independent director to serve as a Lead Director;</li> <li>© Review the independence of each director and director nominee;</li> <li>© Administer an annual evaluation of the performance of the Board and each Committee and a biennial evaluation of each individual director;</li> <li>© Ensure that the Board oversees the evaluation and succession planning of management; and</li> <li>© Oversee the reporting framework the Company utilizes to track and monitor progress associated with ESG activities.</li> </ul>
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## DIRECTOR COMPENSATION

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### DIRECTOR FEES

Compensation to our non-employee directors consists of cash retainers for Board members, Committee members, the Board Chairman and Committee Chairs. In addition, the Board members receive common stock equivalents that are deferred until after they leave the Board. Dividend equivalents accrue on the common stock equivalents. We do not pay meeting fees.

In setting non-employee director compensation, the Compensation Committee recommends the form and amount of compensation to the Board of Directors, which makes the final determination. In considering and recommending the compensation of non-employee directors, the Compensation Committee considers such factors as it deems appropriate, including historical compensation information, level of compensation necessary to attract and retain non-employee directors meeting our desired qualifications and market data. In the review of director compensation in 2020, Meridian completed a market compensation review of our peer companies' director fees. Based on this review, the cash retainer for the Chairman and the Compensation and Governance Committee Chairs was increased effective January 1, 2021 to more closely align with the median director compensation for our peer utility companies. The fee structure for director fees in 2020 and the new fees effective January 1, 2021 are as follows:

	2020 Fees		Fees Effective January 1, 2021	
	Cash	Common Stock Equivalents	Cash	Common Stock Equivalents
Board Retainer	\$85,000	\$105,000	\$85,000	\$105,000
Board Chairman	\$50,000		\$100,000	
Lead Director Retainer				
Committee Chair Retainer				
Audit Committee	\$15,000		\$15,000	
Compensation Committee	\$10,000		\$12,500	
Governance Committee	\$7,500		\$10,000	
Committee Member Retainer				
Audit Committee	\$10,000		\$10,000	
Compensation Committee	\$7,500		\$7,500	
Governance Committee	\$7,500		\$7,500	

**DIRECTOR COMPENSATION FOR 2020 AND COMMON STOCK EQUIVALENTS OUTSTANDING AS OF DECEMBER 31, 2020<sup>(1)</sup>**

Name <sup>(2)</sup>	Fees Earned or Paid in Cash	Stock Awards <sup>(3)</sup>	Total	Number of Common Stock Equivalents Outstanding at December 31, 2020 <sup>(4)</sup>
Barry M. Granger <sup>(5)</sup>	\$21,250	\$26,250	\$47,500	290
Tony A. Jensen	\$90,000	\$105,000	\$195,000	1,845
Michael H. Madison	\$103,333	\$105,000	\$208,333	14,900
Kathleen A. McAllister	\$91,667	\$105,000	\$196,667	1,845
Steven R. Mills	\$144,167	\$105,000	\$249,167	16,335
Robert P. Otto	\$95,000	\$105,000	\$200,000	6,320
Scott M. Prochazka <sup>(5)</sup>	\$21,250	\$26,250	\$47,500	290
Rebecca B. Roberts	\$107,500	\$105,000	\$212,500	17,420
Mark A. Schober	\$110,000	\$105,000	\$215,000	8,560
Teresa A. Taylor	\$99,167	\$105,000	\$204,167	6,824
John B. Vering	\$102,500	\$105,000	\$207,500	30,729

- (1) Our directors did not receive any stock option awards, non-equity incentive plan compensation, pension benefits or perquisites in 2020 and did not have any stock options outstanding at December 31, 2020.
- (2) Mr. Evans, our President and CEO, is not included in this table because he is our employee and thus receives no compensation for his services as director. Mr. Evans' compensation received as an employee is shown in the Summary Compensation Table for our Named Executive Officers.
- (3) Each non-employee director, with the exception of Messrs. Granger and Prochazka, received a quarterly award of common stock equivalents with a grant date fair value of \$26,250 per quarter, equivalent to \$105,000 per year. The grant date fair value of a common stock equivalent is the closing price of a share of our common stock on the grant date.
- (4) The common stock equivalents are fully vested in that they are not subject to forfeiture; however, the shares are not issued until after the director ends his or her service on the Board. The common stock equivalents are payable in stock or cash or can be deferred further at the election of the director.
- (5) Messrs. Granger and Prochazka became members of our Board effective October 1, 2020; consequently their fees earned and stock award fair values reflect a partial year of service.

**DIRECTOR STOCK OWNERSHIP GUIDELINES**

Each member of our Board of Directors is required to hold shares of common stock or common stock equivalents equal to five times the annual cash Board retainer. Currently, all of our directors have met the stock ownership guideline except for Messrs. Granger and Prochazka, who have been on the Board for less than a year.



## SECURITY OWNERSHIP OF MANAGEMENT AND PRINCIPAL SHAREHOLDERS

The following table sets forth the beneficial ownership of our common stock as of February 25, 2021 for each director, each executive officer named in the Summary Compensation Table, all of our directors and executive officers as a group and each person or entity known by us to beneficially own more than five percent of our outstanding shares of common stock. Beneficial ownership includes shares a director or executive officer has or shares the power to vote or transfer. There were no stock options outstanding for any of our directors or executive officers as of February 25, 2021.

Except as otherwise indicated by footnote below, we believe that each individual or entity named has sole investment and voting power with respect to the shares of common stock indicated as beneficially owned by that individual or entity.

Name of Beneficial Owner <sup>(1)</sup>	Shares of Common Stock Beneficially Owned <sup>(2)</sup>	Directors Common Stock Equivalents <sup>(3)</sup>	Total	Percentage
<i>Outside Directors</i>				
Barry M. Granger	179	290	469	*
Tony A. Jensen	6,460	1,845	8,305	*
Michael H. Madison	15,882	14,890	30,781	*
Kathleen S. McAllister	4,839	1,845	6,684	*
Steven R. Mills	18,127	16,335	34,462	*
Robert P. Otto	2,840	6,320	9,160	*
Scott M. Prochazka	179	290	469	*
Rebecca B. Roberts	4,748	17,420	22,168	*
Mark A. Schober	4,283	8,560	12,843	*
Teresa A. Taylor	2,279	6,824	9,102	*
John B. Vering	11,058	30,729	41,787	*
<i>Named Executive Officers</i>				
Scott A. Buchholz	40,861	—	40,861	*
Linden R. Evans	138,360	—	138,360	*
Brian G. Iverson	34,049	—	34,049	*
Richard W. Kinzley	51,832	—	51,832	*
Stuart A. Wevik	28,050	—	28,050	*
<i>All directors and executive officers as a group (18 persons)</i>	385,718	105,359	491,078	*

\* Represents less than one percent of the common stock outstanding.

- (1) Beneficial ownership means the sole or shared power to vote, or to direct the voting of, a security or investment power with respect to a security.
- (2) Includes restricted stock held by the following executive officers for which they have voting power but not investment power: Mr. Buchholz - 1,517 shares; Mr. Evans - 28,409 shares; Mr. Iverson - 6,631 shares; Mr. Kinzley - 8,469 shares; Mr. Wevik - 7,007 shares and all directors and executive officers as a group 60,964 shares.
- (3) Represents common stock allocated to the directors' accounts in the directors' stock-based compensation plan, of which there are no voting rights.

## PRINCIPAL SHAREHOLDERS

Set forth in the table below is information about the number of shares held by persons we know to be the beneficial owners of more than 5% of the issued and outstanding Common Stock.

Name and Address	Shares of Common Stock Beneficially Owned	Percentage
BlackRock, Inc. <sup>(1)</sup> 55 East 52nd Street New York, NY 10055	8,581,943	13.7
The Vanguard Group Inc. <sup>(2)</sup> 100 Vanguard Blvd. Malvern, PA 19355	6,576,633	10.5
State Street Corporation <sup>(3)</sup> State Street Financial Center One Lincoln Street Boston, MA 02111	5,538,442	8.8

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(1) Information is as of December 31, 2020, and is based on a Schedule 13G/A filed on January 26, 2021. BlackRock, Inc. has sole voting power with respect to 8,478,431 shares and sole investment power with respect to 8,581,943 shares.

(2) Information is as of December 31, 2020, and is based on a Schedule 13G/A filed on February 10, 2021. The Vanguard Group Inc. has shared voting power with respect to 102,069 shares and sole investment power with respect to 6,425,255 shares.

(3) Information is as of December 31, 2020, and is based on a Schedule 13G filed on February 11, 2021. State Street Corporation has shared voting power with respect to 5,305,321 shares and shared investment power with respect to 5,538,442 shares.

The firm of Deloitte & Touche LLP, independent registered public accountants, conducted the audit of Black Hills Corporation and its subsidiaries for 2020. Representatives of Deloitte & Touche LLP will be present at our annual meeting and will have the opportunity to make a statement, if they desire to do so, and to respond to appropriate questions.

Our Audit Committee has appointed Deloitte & Touche LLP to perform an audit of our consolidated financial statements and those of our subsidiaries for 2021 and to render their reports. In determining whether to recommend to the full Board the reappointment of Deloitte & Touche LLP as our independent auditor, the Audit Committee considered the following:

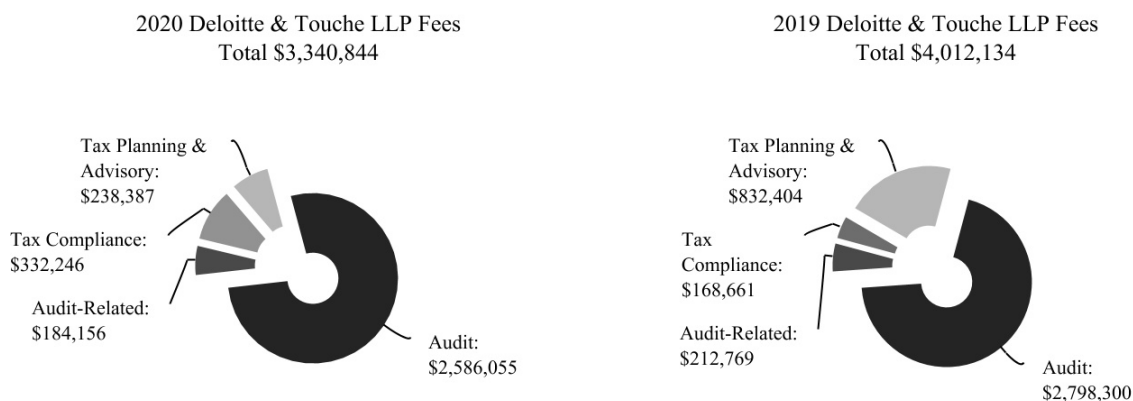
- Technical expertise and knowledge of the Company's business and industry
- The quality and candor of communications with the Audit Committee
- Deloitte & Touche LLP's independence
- Public Company Accounting Oversight Board inspection reports on the firm
- Input from management on Deloitte & Touche LLP's performance, objectivity and professional judgment
- The appropriateness of fees for audit and non-audit services

The Board of Directors recommends ratification of the Audit Committee's appointment of Deloitte & Touche LLP. The appointment of Deloitte & Touche LLP as our independent registered public accounting firm for 2021 will be ratified if the votes cast "For" exceed the votes cast "Against." Abstentions will have no effect on such vote. If shareholder approval for the appointment of Deloitte & Touche LLP is not obtained, the Audit Committee will reconsider the appointment.

**The Board of Directors recommends a vote *FOR* ratification of the appointment of Deloitte & Touche LLP to serve as our independent registered public accounting firm for 2021.**

## FEES PAID TO THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The following charts set forth the aggregate fees for services provided to us for the years ended December 31, 2020 and 2019 by our independent registered public accounting firm, Deloitte & Touche LLP:



### *Audit Fees*

Fees for professional services rendered for the audits of our financial statements, review of the interim financial statements included in quarterly reports, opinions on the effectiveness of our internal control over financial reporting, and services that generally only the independent auditor can reasonably provide, such as comfort letters, statutory audits, consents and assistance with and review of documents filed with the SEC.

### *Audit-Related Fees*

Fees for assurance and related services that are reasonably related to the performance of the audit or review of our financial statements and are not reported under "Audit Fees." These services include employee benefit plan audits.

### *Tax Compliance Fees*

Fees for services related to federal and state tax compliance planning and advice and review of tax returns.

### *Tax Planning and Advisory Fees*

Fees for planning and advisory services primarily related to partnership restructuring and jurisdictional simplification and consolidation related to prior acquisitions.

The services performed by Deloitte & Touche LLP were pre-approved in accordance with the Audit Committee's pre-approval policy whereby the Audit Committee pre-approves all audit and permissible non-audit services provided by the independent registered public accountants. The Audit Committee will generally pre-approve a list of specific services and categories of services, including audit, audit-related, tax and other services, for the upcoming or current year, subject to a specified cost level. Any service that is not included in the approved list of services must be separately pre-approved by the Audit Committee.

## AUDIT COMMITTEE REPORT

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The Audit Committee assists the Board of Directors in fulfilling its oversight responsibilities to shareholders relating to the integrity of the Company's financial statements, the Company's compliance with legal and regulatory requirements regarding financial reporting, the independent auditors' qualifications and independence, and the performance of the Company's internal and independent auditors.

Management has the primary responsibility for the completeness and accuracy of the Company's financial statements and disclosures, the financial reporting process, and the effectiveness of the Company's internal control over financial reporting.

Our independent auditors, Deloitte & Touche LLP, are responsible for auditing the Company's consolidated financial statements and expressing an opinion as to whether they are presented fairly, in all material respects, in conformity with accounting principles generally accepted in the United States.

In fulfilling its oversight responsibilities for 2020, the Audit Committee, among other things:

- Reviewed and discussed the audited financial information contained in the Annual Report on Form 10-K with management and our independent auditors prior to public release.
- Reviewed and discussed with our independent auditors their judgments as to the quality, not just the acceptability, of our critical accounting principles and estimates and all other communications required to be discussed with the Audit Committee under generally accepted auditing standards, including the matters required to be discussed by the applicable requirements of the Public Company Accounting Oversight Board and the SEC.
- Reviewed and discussed with management, our internal auditors and our independent auditors management's report on internal control over financial reporting, including the significance and status of control deficiencies identified by management and the results of remediation efforts undertaken, to determine the effectiveness of internal control over financial reporting at December 31, 2020.
- Reviewed with our independent auditors their report on the Company's internal control over financial reporting at December 31, 2020, including the basis for their conclusions.
- Reviewed and pre-approved all audit and non-audit services and fees provided to the Company by our independent auditors and considered whether the provision of such non-audit services by our independent auditors is compatible with maintaining their independence.
- Discussed with our internal and independent auditors their audit plans, audit scope and identification of audit risks and reviewed the results of internal audit examinations.
- Reviewed and discussed the interim financial information contained in each quarterly earnings announcement and Quarterly Report on Form 10-Q with management and our independent auditors prior to public release.
- Received and reviewed periodic corporate compliance and financial risk reports, including credit and hedging activity.
- Held private sessions with our independent auditors, Vice President - Internal Audit, Chief Financial Officer and Controller, and Chief Compliance Officer.
- Received the written disclosures and the letter from our independent auditors required by the applicable requirements of the Public Company Accounting Oversight Board regarding the independent auditors' communications with the Committee concerning independence and discussed the independence of Deloitte & Touche LLP with them.
- Concluded Deloitte & Touche LLP is independent based upon the above considerations.

Based upon the reviews and discussions referred to above, the Audit Committee recommended to the Board that our audited consolidated financial statements be included in our Annual Report on Form 10-K for the year ended December 31, 2020 filed with the SEC. The Audit Committee also recommended and the Board reappointed Deloitte & Touche LLP as our independent registered public accounting firm for 2021. Shareholders are being asked to ratify that selection at the 2021 Annual Meeting.

### THE AUDIT COMMITTEE

Mark A. Schober, Chair  
Kathleen S. McAllister  
Steven R. Mills  
Robert P. Otto  
John B. Vering

# EXECUTIVE COMPENSATION

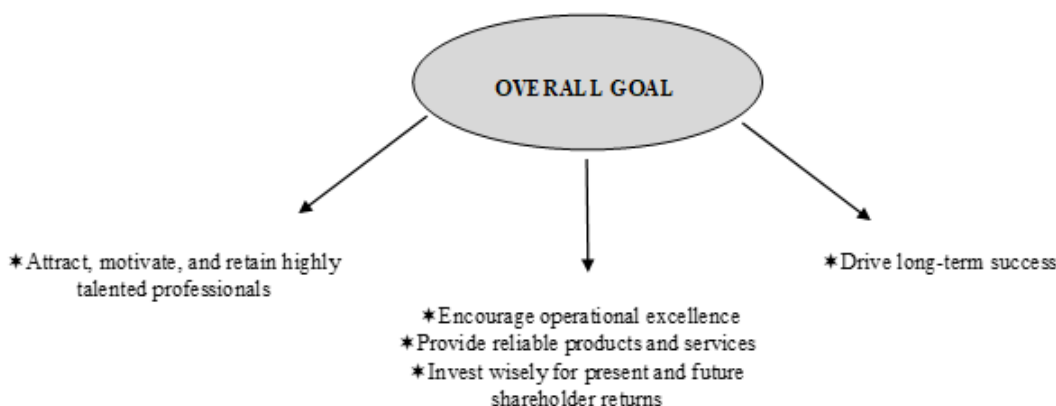
## COMPENSATION DISCUSSION AND ANALYSIS

### INTRODUCTION

This Compensation Discussion and Analysis describes our overall executive compensation policies and practices and specifically explains the compensation-related actions taken with respect to 2020 compensation for our Named Executive Officers included in the Summary Compensation Table. We did not make any modifications to our executive pay program as a result of the COVID-19 pandemic. Our Named Executive Officers, based on 2020 positions and compensation levels, are:

Named Executive Officers	Title	Reference
Linden R. Evans	President and Chief Executive Officer	Evans, CEO
Richard W. Kinzley	Sr. Vice President and Chief Financial Officer	Kinzley, CFO
Brian G. Iverson	Sr. Vice President, General Counsel and Chief Compliance Officer	Iverson, GC
Stuart A. Wevik	Sr. Vice President - Utility Operations	Wevik, UOO
Scott A. Buchholz	Sr. Vice President - Strategic Initiatives	Buchholz, SIO

The Compensation Committee of the Board of Directors (the “Committee,” for purposes of this Compensation Discussion and Analysis) is composed entirely of independent directors and is responsible for approving and overseeing our executive compensation philosophy, policies and programs.



EXECUTIVE COMPENSATION PROGRAM DESIGN OBJECTIVES				
Attract, retain, motivate, and encourage the development of highly qualified executives	Provide competitive compensation	Promote the relationship between pay and performance	Promote corporate performance that is linked to our shareholders' interests	Recognize and reward individual performance

## 2020 ACCOMPLISHMENTS

Black Hills Corporation reported strong operational and financial performance in 2020. We successfully navigated the challenges in 2020 that resulted from the COVID-19 pandemic and executed well on our strategic initiatives. Significant accomplishments for the year included:

Increased EPS, as adjusted, by 5.7 percent

Completed significant financing activity, to accomplish our long-term objective of investing to meet the needs of our customers, including:

- \* Issued \$400 million of 2.50 percent 10-year senior notes due 2030
- \* Issued 1.2 million shares of new common stock for net proceeds of \$99 million through an underwritten registered transaction

Named an independent Chairman of the Board

Appointed two new members to our Board of Directors, including one racially diverse member

Received support from 75.6 percent of the citizens in Pueblo, Colorado, to retain Colorado Electric as its electric utility provider

Invested in our utility infrastructure and systems:

- \* Deployed \$755 million in capital projects
- \* Placed in service the 52.5 megawatts Corriedale Wind Energy Project

Executed a number of regulatory accomplishments:

- \* Successfully completed a rate review request, including state-wide rate consolidation for Nebraska Gas
- \* Received regulatory approval to add 200 megawatts of renewable solar energy in Colorado by year-end 2023 under our Renewable Advantage Program
- \* Received approval from the Federal Energy Regulatory Commission of a power purchase agreement to continue serving Wyoming Electric with 60 megawatts of capacity and energy from the Wygen I power plant owned by Black Hills Wyoming

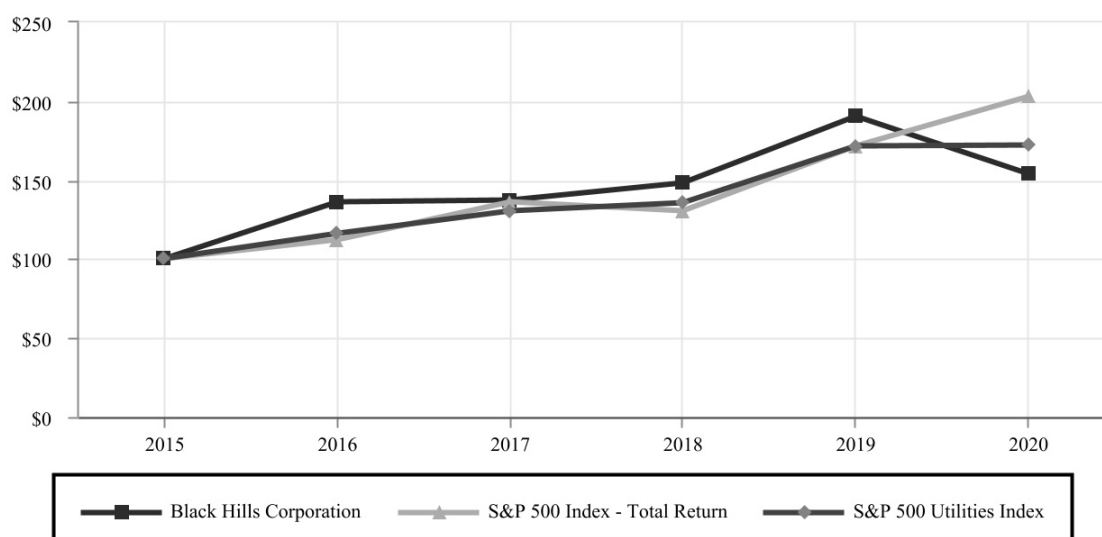
Provided the safe and reliable service our communities and customers depend on and achieved several notable operations performance metrics:

- \* Achieved industry leading reliability ranking by our three electric utilities compared to industry averages
- \* Achieved first quartile safety performance total case incident rate of 1.0 compared to an industry average of 2.2
- \* Achieved a safety performance preventable motor vehicle incident rate of 2.87 compared to a 2019 American Gas Association reported second quartile average of 2.61
- \* Achieved an 8 percent Net Promotor Score improvement over 2019
- \* Recognized as a “Gold Leader” in Colorado for achieving significant goals in environmental improvement and sustainability
- \* Received the National Wild Turkey Federation's Energy for Wildlife National Achievement Award for our conservation efforts

## RETURN TO SHAREHOLDERS

The following chart shows how a \$100 investment in the Company's common stock on December 31, 2015 would have grown to \$154.08 on December 31, 2020, with dividends reinvested. The chart also compares the total shareholder return on the Company's common stock to the same investment in the S&P 500 Index and S&P 500 Utilities Index over the same period.

**Comparison of 5 Year Cumulative Total Return  
Assumes Initial Investment of \$100**



## 2020 PERFORMANCE RESULTS

Our corporate financial, safety and wellness performance goals are used as measures to determine awards under our variable pay programs. The following table summarizes our 2020 performance measures and results.

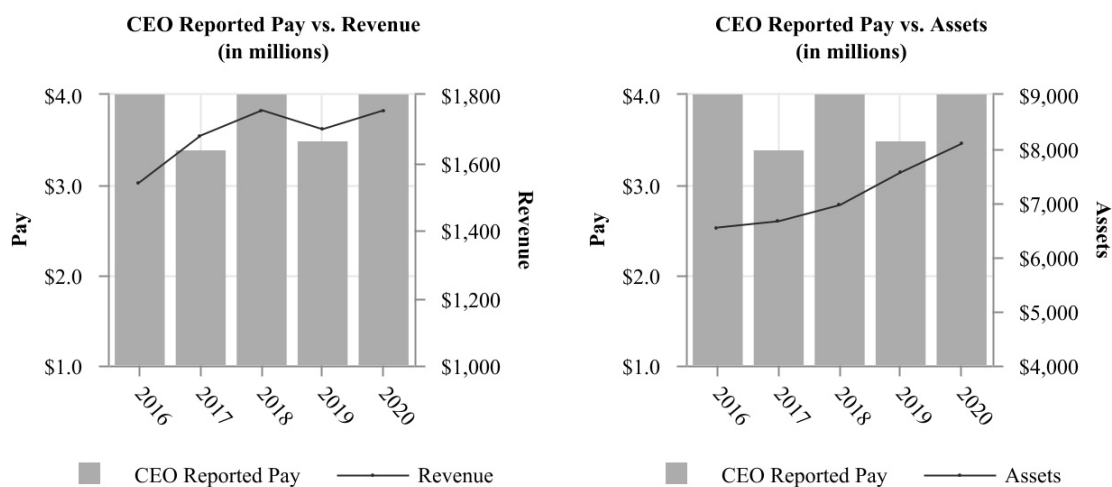
Pay Element	Performance Measure	2020 Results
<b>Short-term Incentive: Payout of 119.57% of Target</b>		
70 Percent	EPS from ongoing operations, as adjusted, target set at \$3.62; threshold set at \$3.26	\$3.73 per share for incentive plan purposes
10 Percent	Total Case Incident Rate (TCIR), target set at 1.19; threshold set at 1.43	TCIR 1.00
10 Percent	Preventable Motor Vehicle Incident (PMVI), target set at 2.36; threshold set at 2.83	PMVI: 2.87
10 Percent	Employee Safety & Wellness Engagement, target set at 12,000 points; threshold set at 8,000 points	Points: 12,155
<b>Long-term Incentive: Payout of 112.35% of Target</b>		
Performance Share Award	Total Shareholder Return (TSR) relative to our Performance Peer Group measured over a three-year period	TSR 11.68% 55th Percentile Ranking in Performance Peer Group



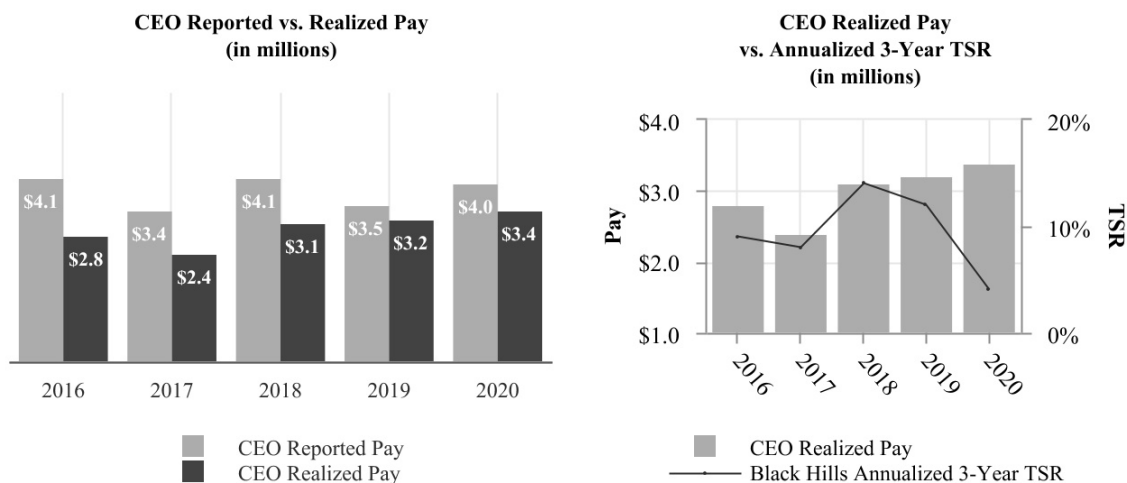
## PAY FOR PERFORMANCE

A key component of our executive compensation program is to link pay to performance.

The charts below illustrate the directional relationship between the compensation of our CEO (David R. Emery for 2016 through 2018, and Mr. Evans for 2019 and 2020), as reported in the Summary Compensation Table (excluding the change in pension value) and the growth in our Company for the last five years.



Since a large percentage of the CEO's pay as reported in the Summary Compensation Table represents potential pay, we believe it is also important to look at pay actually realized each year. In addition, since over 50 percent of our CEO pay is tied to Company performance, it is important to look at his realized pay as it is impacted by Company performance. The following graphics show reported pay and realized pay over the last five years and realized pay as it correlates to the Company's annualized 3-year total shareholder return, its long-term performance metric.



**Reported pay** includes base salary, actual annual incentive earned, the grant date fair value of long-term equity compensation and all other compensation, excluding the change in pension value, each as reported in the Summary Compensation Table.

**Realized pay** includes base salary, actual annual incentive earned and all other compensation, each as reported in the Summary Compensation Table, and the value of long-term performance compensation paid and stock awards vested in the applicable year.

## KEY EXECUTIVE COMPENSATION OBJECTIVES

Overall, our goal is to target total direct compensation (the sum of base salary, short-term incentive at target and long-term incentive at target) around the median of the appropriate market. Our executive compensation is designed to maintain an appropriate and competitive balance between fixed and variable compensation components, short-and long-term compensation, and cash and stock-based compensation. We believe that the performance basis for determining compensation should differ by each reward component – base salary, short-term incentive and long-term incentive. Incentive measures (short-term and long-term) should emphasize objective, quantitative operating measures. The performance measures for our incentive compensation plans are discussed below.

## SETTING EXECUTIVE COMPENSATION

Based upon our compensation philosophy, the Committee structures our executive compensation to motivate our officers to achieve specified business goals and to reward them for achieving such goals. The key steps the Committee follows in setting executive compensation are to:

- 
- « Analyze executive compensation market data to ensure market competitiveness
  - « Review the components of executive compensation, including base salary, short-term incentive, long-term incentive, retirement, and other benefits
  - « Review total compensation and structure
  - « Review executive officer performance, responsibilities, experience, and other factors cited above to determine individual compensation levels

### Market Compensation Analysis

The market for our senior executive talent is national in scope and is not focused on any one geographic location, area or region of the country. As such, our executive compensation should be competitive with the national market for senior executives. It should also reflect the executive's responsibilities and duties and align with the compensation of executives at companies or business units of comparable size and complexity. The Committee gathers market information for our corporate executives from the electric and gas utility industry and also reviews general industry data as an additional reference.

The Committee selects and retains the services of an independent consulting firm to periodically:

- 
- « Provide information regarding practices and trends in compensation programs
  - « Review and evaluate our compensation program as compared to compensation practices of other companies with similar characteristics, including size, complexity, and type of business
  - « Review and assist with the establishment of a peer group of companies
  - « Provide a compensation analysis of the executive positions

The Committee used the services of Willis Towers Watson to evaluate 2020 compensation. It gathered data from nationally recognized survey providers, as well as specific peer companies through public filings, which included:

- i. Willis Towers Watson's 2019 Compensation Data Bank (energy services and general industry); and
- ii. 20 peer companies representing the utility and energy industry.

The 20 peer companies ranged in annual revenue size from approximately \$545 million to \$6.9 billion, with the median at \$2.0 billion. The Company's 2020 revenue was \$1.7 billion. The survey data was adjusted for our relative revenue size using regression analysis. Our compensation peer companies included in the analysis for 2020 compensation decisions were:

ALLETE Inc.	IDACORP Inc.	ONE Gas, Inc.
Alliant Energy Corporation	MGE Energy Inc.	Pinnacle West Capital Corp.
Ameren Corporation	New Jersey Resources Corp.	PNM Resources, Inc.
Atmos Energy Corp.	NiSource, Inc.	Portland General Electric Co.
Avista Corp.	Northwest Natural Holding Co.	South Jersey Industries, Inc.
CMS Energy Corp.	NorthWestern Corp.	Spire, Inc.
Hawaiian Electric Ind., Inc.	OGE Energy Corp.	

The above peer companies were chosen by the Compensation Committee as the Compensation Peer Group after engaging Willis Towers Watson to do an extensive review. Approximately 70 percent of the above companies are a subset of the Edison Electric Institute (EEI) Index, our Performance Peer Group, and were chosen because they were within our revenue range of 0.3x - 4.0x our size and market capitalization range of 0.40x - 2.5x our size. The EEI Index is comprised of electric utilities and combination gas and electric utilities. In addition, approximately 30 percent of the peer companies above were added to provide a mix of gas utilities.

The salary surveys are one of several factors the Committee uses in setting appropriate compensation levels. Other factors include Company performance, individual performance and experience, the level and nature of the executive's responsibilities, internal equity considerations and discussions with the CEO related to the other senior executive officers.

#### Components of Executive Compensation

The components of our executive compensation program consist of a base salary, a short-term incentive plan, and long-term incentives. In addition, we provide retirement and other benefits.

The majority of the executives' total compensation is granted as incentive compensation. Incentive compensation is intended to motivate and encourage our executives to drive performance and achieve superior results for our shareholders and align realized pay with stock performance. The Committee periodically reviews information provided by its compensation consultant to inform its determination of the appropriate level and mix of total compensation. The Committee believes that a significant portion of total target compensation should be comprised of incentive compensation. In order to reward long-term growth while still encouraging focus on short-term results, the Committee establishes incentive targets that emphasize long-term compensation at a greater level than short-term compensation.

The Committee reviews all components of each senior executive officer's compensation, including salary, short-term incentive, equity and other long-term incentive compensation values granted, and the current and potential value of the executive officer's total Black Hills Corporation equity holdings.

**Base Salary.** Base salaries for all officers are reviewed annually. We also adjust the base salary of our executives at the time of a promotion or material change in job responsibility, as appropriate. Evaluation of 2020 base salary adjustments occurred in January 2020. The base salary component of each position was compared to the median of the market data provided by the compensation consultant. The market data indicated that the salaries generally aligned with the utility industry median and are below comparable general industry levels. The actual base salary of each officer was determined by the executive's performance, the experience level of the officer, the executive's current position in a market-based salary range, and internal pay relationships.

	2019 Base Salary	2020 Base Salary
Evans, CEO	\$750,000	\$790,000
Kinzley, CFO	\$420,000	\$454,000
Iverson, GC	\$375,000	\$386,000
Wevik, UOO	\$356,606	\$407,000
Buchholz, SIO	\$340,000	\$340,000

**Short-Term Incentive.** Our Short-Term Incentive Plan is designed to recognize and reward the contributions of individual executives as well as the contributions that group performance makes to overall corporate success. In 2020, the Committee recommended and the Board approved including a health and wellness engagement metric, based upon average employee participation points in a health and wellness application, as a component of the short-term incentive goals. The 2020 short-term incentive was based seventy percent on earnings per share targets, twenty percent on safety performance targets, and ten percent on health and wellness targets. The Committee believes that these performance measures closely align interests with shareholders and foster teamwork and cooperation within the officer team. The short-term incentive, after applicable tax withholding, is distributed to the officer in the form of cash. Target award levels are established as a percentage of each participant’s base salary. A target award is typically set around the benchmark market 50<sup>th</sup> percentile short-term incentive target award for comparable positions. The actual payout, if any, will vary, based on attainment of pre-established performance goals, between 50 and 200 percent of the individual executive’s short-term incentive target award level.

The Committee approves the target level for each officer in January, which applies to performance in the upcoming plan year. Target levels are derived in part from competitive data provided by the compensation consultant and in part by the Committee’s judgment regarding internal equity, retention and an individual executive’s expected contribution to the achievement of our strategic objectives. The target levels for our Named Executive Officers are shown below:

Short-Term Incentive Target				
	2019		2020	
	<u>% Amount</u>	<u>\$ Amount</u>	<u>% Amount</u>	<u>\$ Amount</u>
Evans, CEO	100%	\$750,000	100%	\$790,000
Kinzley, CFO	65%	\$273,000	65%	\$295,100
Iverson, GC	60%	\$225,000	60%	\$231,600
Wevik, UOO	50%	\$178,303	70%	\$284,900
Buchholz, SIO	50%	\$170,000	55%	\$187,000

The threshold, target and maximum payout levels for our Named Executive Officers under the 2020 Short-Term Incentive Plan are shown in the Grants of Plan Based Awards in 2020 table on page 41, under the heading “Estimated Future Payouts Under Non-Equity Incentive Plan Awards.”

Early in the first quarter, the Committee evaluates actual performance in relation to the prior year’s targets and approves the actual payment of awards related to the prior plan year. The Committee reserves the discretion to adjust any award, and will review and take into account individual performance, level of contribution, and the accomplishment of specific project goals that were initiated throughout the plan year. The Committee also reserves discretion with respect to any payout related to safety goals if we experience an employee or contractor fatality during the plan period.

The Committee selected an earnings per share goal based on ongoing operations, as adjusted, for 2020, two safety performance goals, and one employee health and wellness goal. These goals meet the objectives of the plan, including:

- 
- « Align the interests of the plan participants and the shareholders
  - « Motivate employees to strive to achieve superior operating results
  - « Provide an incentive reflective of core operating performance
  - « Ensure “buy-in” from participants with easily understood metrics
  - « Meet the performance objectives of the plan to achieve over time an average payout equal to market competitive levels

The Committee has defined earnings per share from ongoing operations, as adjusted, to be GAAP earnings per share adjusted for unique one-time non-budgeted events (similar to those items adjusted for when reporting non-GAAP earnings for external purposes), including external acquisition costs, impairments, transaction financing costs, unique tax transactions, and other items the Committee deems not reflective of ongoing operations and the value created for shareholders.

The Committee approved the goals for 2020 for the senior officers as follows:

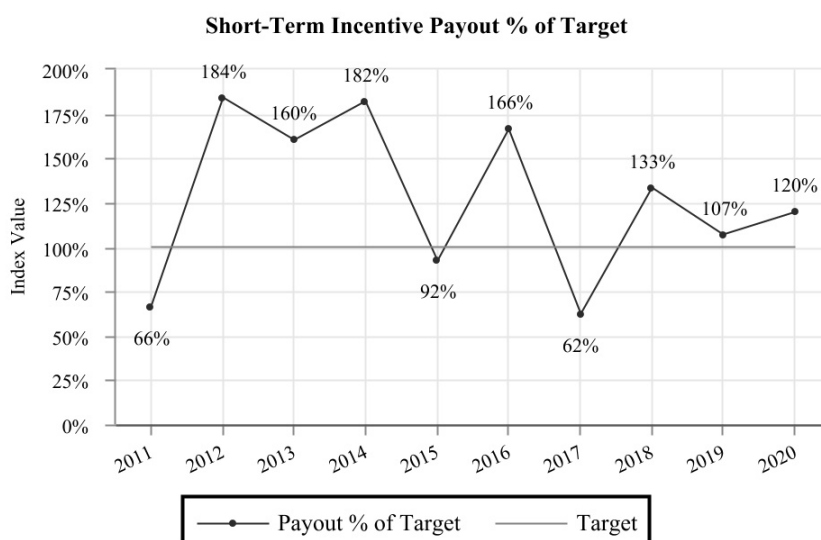
2020 Short-Term Incentive Metrics				
Incentive	Value	Performance Goals		
		Threshold	Target	Maximum
EPS from ongoing operations, as adjusted	70%	\$3.26	\$3.62	\$3.98
Total Case Incident Rate (TCIR)	10%	1.43	1.19	0.95
Preventable Motor Vehicle Incidents (PMVI)	10%	2.83	2.36	1.89
Employee Safety & Wellness Engagement	10%	8,000 points	12,000 points	16,000 points
Payout percentage of target for each metric		50%	100%	200%

On January 26, 2021, the Committee approved a payout of 119.57 percent of target under the 2020 Short-Term Incentive Plan. The payout was based for incentive plan purposes on the attainment of the following:

- Our 2020 earnings per share were \$3.73 per share, which was above our target earnings per share goal, resulting in a payout of 130.39 percent for 70 percent of the target incentive.
- Our 2020 TCIR was 1.0, which was better than our target resulting in a payout of 179.2 percent for 10 percent of the target incentive.
- Our 2020 PMVI was 2.87, which was below our threshold and resulted in no payout of the target incentive.
- Our 2020 average employee safety & wellness engagement points for all employees was 12,155 points which was above our target resulting in a payout of 103.9 percent for 10 percent of the target incentive.

Earnings per share from ongoing operations, as adjusted, for incentive plan purposes were the same as earnings per share from continuing operations, as adjusted, reported externally to our investors (and reconciled to GAAP earnings per share in Appendix A). For 2020, actual adjustments included impairment of an oil and gas investment, which is not indicative of ongoing performance and accordingly was reflected as an as-adjusted basis.

Payouts under the Short-Term Incentive Plan have varied over the last 10 years as shown in the graph below.



Actual awards made to each of our Named Executive Officers under the Short-Term Incentive Plan for 2020 are included in the Non-Equity Incentive Plan Compensation column of the Summary Compensation Table on page 39.

**Long-Term Incentive.** Long-term incentive compensation is comprised of grants made by the Committee under our 2015 Omnibus Incentive Plan. Long-term incentive compensation is intended to:

- « Promote achievement of corporate goals by linking the interests of participants to those of our shareholders
- « Provide participants with an incentive for excellence in individual performance
- « Promote teamwork among participants
- « Motivate, retain, and attract the services of participants who make significant contributions to our success by allowing participants to share in such success
- « Meet the performance objectives of the plan to achieve over-time, an average payout equal to market competitive levels

The Committee oversees the administration of the 2015 Omnibus Incentive Plan with full power and authority to determine when and to whom awards will be granted, along with the type, amount and other terms and conditions of each award. The long-term incentive compensation component is composed of performance shares and restricted stock. The Committee chose these components because linking executive compensation to stock price appreciation and total shareholder return is an effective way to align the interests of management with those of our shareholders. The Committee selected total shareholder return as the goal for the performance shares because it believes executive pay under a long-term, capital accumulation program should mirror our performance in shareholder return as compared to our Performance Peer Group of companies.

The value of long-term incentives awarded is based primarily on competitive market-based data presented by the compensation consultant to the Committee, the impact each position has on our shareholder return and internal pay relationships. The actual amount realized will vary from the target award amounts. The Committee approved the target long-term incentive compensation level for each officer in January 2020. The 2020 long-term incentive was adjusted for the majority of the Named Executive Officers to increase competitiveness within the market median compensation levels.

NEO Long-Term Incentive Target Compensation		
	<u>2019</u>	<u>2020</u>
Evans, CEO	\$1,500,000	\$1,775,000
Kinzley, CFO	\$510,000	\$525,000
Iverson, GC	\$390,000	\$415,000
Wevik, UOO	\$250,000	\$400,000
Buchholz, SIO	\$240,000	\$240,000

2020 NEO Long-Term Incentive Compensation as a Percentage of Base Salary					
	<b>Evans, CEO</b>	<b>Kinzley, CFO</b>	<b>Iverson, GC</b>	<b>Wevik, UOO</b>	<b>Buchholz, SIO</b>
% of Base Salary	225%	116%	108%	98%	71%

The variance in percentage of base salary for the long-term incentive value of our Named Executive Officers reflects our philosophy that certain officers should have more of their total compensation at risk because they hold positions that have a greater impact on our long-term results and this is also consistent with market practice.

Performance shares are used to deliver 50 percent of the long-term incentive award opportunity, with the remaining 50 percent delivered in the form of restricted stock that vests ratably over three years. The number of shares of performance shares and restricted stock granted in 2020 are reflected in the tables in the *Performance Shares* and *Restricted Stock* sections that follow.

*Performance Shares.* Participants are awarded a target number of performance shares based upon the value of the individual performance share component approved by the Committee, divided by the Beginning Stock Price. The Beginning Stock Price is the average of the closing price of our common stock for the 20 trading days immediately preceding the beginning of the performance period. Vesting of performance shares is based on our total shareholder return over designated performance periods, as measured against our Performance Peer Group. The final value of the performance shares is based upon the number of shares of common stock that are ultimately earned, based upon our performance in relation to the performance criteria.

The Committee, with the guidance of its independent compensation consultant, periodically conducts a review of the market competitiveness of our performance share plans. A summary of the performance criteria for each three-year plan period is summarized in the table below.

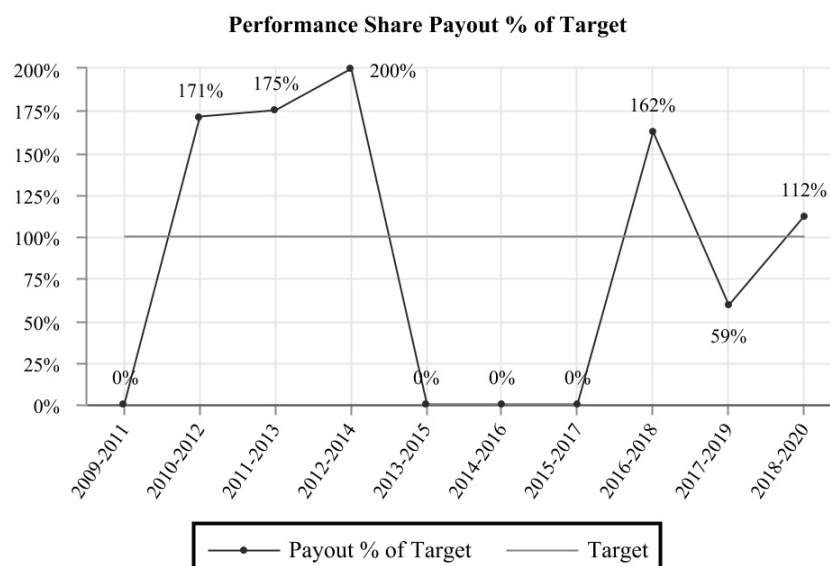
Performance Share Plans			
Percentile Ranking for Threshold Payout of 25% of Target Shares	Percentile Ranking for Payout of 100% of Target Shares	Percentile Ranking for Maximum Payout Level	Possible Payout Range of Target
25 <sup>th</sup> percentile	50 <sup>th</sup> percentile	90 <sup>th</sup> percentile	0-200%

In addition, beginning with the 2017-2019 performance plan, our plans provide: (i) a threshold payout if relative TSR performance is below threshold but our TSR is at least 35 percent for the performance period; and (ii) the performance share plan payout is capped at 100 percent of target if TSR is negative. The additional provisions are intended to reduce the impact of one peer company’s performance on the relative TSR plan, and also increase accountability and expectations related to the Company’s performance.

The performance awards and dividend equivalents, if earned, are paid 50 percent in cash and 50 percent in common stock. All payroll deductions and applicable tax withholding related to the award are withheld from the cash portion.

The Committee, with the guidance of its independent compensation consultant, periodically conducts a review of our Performance Peer Group to which our performance should be compared. Due to the extensive merger and acquisition activity in the industry and its contribution to relative performance volatility, the Committee chose to use the companies in the EEI Index as the Performance Peer Group for financial performance tracking beginning with the 2017-2019 performance period.

Payouts under the Performance Share Plan have varied significantly over the last 10 years, as shown in the graph below.



Each performance share period extends for three years. For the recently completed performance period, January 1, 2018 to December 31, 2020, our total shareholder return was 12 percent, which ranked at the 55<sup>th</sup> percentile of our Performance Peer Group, resulting in a payout at 112 percent of target.

Target shares for each of our Named Executive Officers for the outstanding performance periods are as follows:

	January 1, 2019 to December 31, 2021 Performance Period	January 1, 2020 to December 31, 2022 Performance Period
Evans, CEO	11,524	11,460
Kinzley, CFO	3,918	3,390
Iverson, GC	2,996	2,679
Wevik, UOO	1,921	2,583
Buchholz, SIO	1,844	1,550

Actual payouts, if any, will be determined based upon our total shareholder return for the plan period in comparison to our Performance Peer Group.

**Restricted Stock.** Restricted stock awarded as long-term incentives vest one-third each year over a three-year period, and automatically vests in its entirety upon death, disability or a change in control. Dividends are paid on the restricted stock. Unvested restricted stock is forfeited if an officer's employment is terminated for any reason other than death, disability or in the event of a change in control.

The number of shares of restricted stock awarded in 2020 for each of our Named Executive Officers is shown below and is included in the Grants of Plan Based Awards in 2020 table under the heading "All Other Stock Awards: Number of Shares of Stock or Units" and "Grant Date Fair Value of Stock Awards" on page 41.

	Restricted Stock Shares
Evans, CEO	10,507
Kinzley, CFO	3,108
Iverson, GC	2,456
Wevik, UOO	2,368
Buchholz, SIO	1,421

#### Performance Evaluation

**Role of Executive Officers in Compensation Decisions.** The CEO annually reviews the performance of each of our senior executive officers. Based upon these performance reviews, market analysis conducted by compensation consultants and discussions with our Senior Vice President - Chief Human Resources Officer, the CEO recommends the compensation for this group of officers to the Committee.

**Role of the Committee and Board in Setting Executive Compensation.** The Committee reviews and establishes the Company's financial targets and the CEO's goals and objectives for the year. After the end of each year, the Committee evaluates the CEO's performance in light of established goals and objectives, with input from the other independent directors. Based upon the Committee's evaluation and recommendation, the independent directors of the Board set the CEO's annual compensation, including salary, short-term incentive, long-term incentive and equity compensation.

The Committee reviews the CEO's recommended compensation levels for our senior executive officers. The Committee may approve the CEO's compensation recommendations for this group of officers or exercise its discretion in modifying any of the recommended compensation and award levels in its review and approval process. The Committee is required to approve all decisions regarding equity awards to our officers.



## Summary

In total, the Committee believes that the 2020 compensation actions, decisions and outcomes strongly reflect and reinforce our compensation philosophy and, in particular, emphasize the alignment between compensation and both performance and shareholder interests. At our 2020 annual meeting, shareholders owning 97 percent of the shares that were voted on this matter approved our executive compensation for 2019, which we consider highly supportive of our current compensation philosophy. In connection with establishing the 2020 executive compensation program, the Board reviewed the results of the say on pay vote, as well as market data and performance indicators.

## Governance Best Practices

We have several governance programs in place to align our executive compensation with shareholder interests and to mitigate risks in our plans. These programs include stock ownership guidelines, clawback provisions in our short-term and long-term incentive award agreements, and the prohibition of hedging or pledging of Company stock.

### **STOCK OWNERSHIP GUIDELINES**

The Committee has implemented stock ownership guidelines that apply to all officers based upon their level of responsibility. We believe it is important for our officers to hold a significant amount of our common stock to further align their interests with the interest of our shareholders. A “retention ratio” approach to stock ownership is incorporated into the guidelines. Officers are required to retain 100 percent of all shares owned, including shares awarded through our incentive plans (net of share withholding for taxes and, in the case of cashless stock option exercises, net of the exercise price and withholding for taxes) until specific ownership goals are achieved.

The guidelines are shown below.

Position	Stock Ownership Value as Multiple of Base Salary
CEO	6X
CFO	4X
Other Senior Officers	3X

At least annually, the Compensation Committee reviews common stock ownership to confirm the officers have met or are progressing toward their stock ownership guidelines. Generally, an officer may not sell common stock unless he or she owns common stock in excess of 110 percent of the applicable stock ownership guideline. All of our Named Executive Officers have exceeded their stock ownership guidelines.

### **2020 BENEFITS**

**Retirement Benefits.** We maintain a variety of employee benefit plans and programs in which our executive officers may participate. We believe it is important to provide post-employment benefits to our executive officers and the benefits we provide approximate retirement benefits paid by other employers to executives in similar positions. The Committee periodically reviews the benefits provided, with assistance from its compensation consultant, to maintain a market-based benefits package. None of our Named Executive Officers received any pension benefit payments in 2020.

Several years ago, we adopted a defined contribution plan design as our primary retirement plan and amended our Defined Benefit Pension Plan (“Pension Plan”) for all eligible employees to incorporate a partial freeze in which the accrual of benefits ceased for certain participants while other participants were allowed an election to continue to accrue benefits. Messrs. Buchholz and Wevik are our only Named Executive Officers who met the age and service requirements allowing them to continue to accrue benefits under the Pension Plan. Employees who no longer accrue benefits under the Pension Plan now receive Company Retirement Contributions (“Retirement Contributions”) in the Retirement Savings Plan. The Retirement Contributions are an age and service points-based calculation.

The 401(k) Retirement Savings Plan is offered to all our eligible employees and we provide matching contributions for certain eligible participants. All of our Named Executive Officers are participants in the 401(k) Retirement Savings Plan and received matching contributions in 2020. The matching contributions and the Retirement Contributions are included as “All Other Compensation” in the Summary Compensation Table on page 39.

We also provide nonqualified plans to certain officers because of Internal Revenue Code limitations imposed on the qualified plans. The level of retirement benefits provided by the Pension Plan and Nonqualified Plans for each of our Named Executive Officers is reflected in the Pension Benefits for 2020 table on page 44. Our contributions to the Nonqualified Deferred Compensation Plan are included in the All Other Compensation column of the Summary Compensation Table on page 39 and the aggregate Nonqualified Deferred Compensation balance at December 31, 2020 is reported in the Nonqualified Deferred Compensation for 2020 table on page 46. These retirement benefits are explained in more detail in the accompanying narrative to the tables.

**Other Personal Benefits.** We provide the personal use of a Company vehicle, executive health services, and limited reimbursement of financial planning services as benefits to our executive officers. The specific amount attributable to these benefits in 2020 is disclosed in the Summary Compensation Table on page 39. The Committee periodically reviews the other personal benefits provided to our executive officers and believes the current benefits are reasonable and consistent with our overall compensation program.

## **CHANGE IN CONTROL PAYMENTS**

Our Named Executive Officers may also receive severance benefits in the event of a change in control. We have no employment agreements with our Named Executive Officers. However, change in control agreements are common among our Compensation Peer Group and the Committee and our Board of Directors believe providing these agreements to our corporate officers protects our shareholder interests in the event of a change in control by helping assure management focus and continuity. Our change in control agreements have expiration dates and our Board of Directors conducts a thorough review of the change in control agreements at each renewal period. Our current change in control agreements expire November 15, 2022. In general, our change in control agreements provide a severance payment of up to 2.99 times average compensation for Mr. Evans, and up to two times average compensation for the other Named Executive Officers. The change in control agreements do not provide for excise tax gross-ups and contain a “double trigger,” providing benefits in association with:

- (1) a change in control, and
- (2)
  - (i) a termination of employment other than by death, disability or by us for cause, or
  - (ii) a termination by the employee for good reason.

See the Potential Payments upon Termination or Change in Control table on page 48 and the accompanying narrative for more information regarding our change in control agreements and estimated payments associated with a change in control.

## **TAX AND ACCOUNTING IMPLICATIONS**

Section 162(m) of the U.S. Internal Revenue Code of 1986, as amended, limits the tax deductibility by a corporation of compensation in excess of \$1 million paid to certain of its officers. Section 162(m) as in effect prior to the enactment of tax reform legislation in December 2017 generally disallowed a tax deduction to public companies for compensation of more than \$1 million paid in any taxable year to each “covered employee,” consisting of the CEO and the three other highest paid executive officers employed at the end of the year (other than the CFO). Performance-based compensation was exempt from this deduction limitation if the Company met specified requirements set forth in the Code and applicable Treasury Regulations.

For years beginning January 1, 2018, there is no exception from the deduction limit under Section 162(m) for performance based compensation unless it qualifies for transitional relief applicable to certain binding, written performance-based compensation arrangements that were in place as of November 2, 2017, and were not materially modified after that date. In addition, “covered employees” also include any person who served as CEO or CFO at any time during a taxable year, as well as any person who was ever identified as a covered employee in 2017 or any subsequent year. The Committee continues to believe that shareholder interests are best served if its discretion and flexibility in structuring and awarding compensation is not restricted, even though some past and/or future compensation awards result in non-deductible compensation expenses to the Company. The Committee’s ability to continue to provide a competitive compensation package to attract, motivate and retain the Company’s most senior executives is considered critical to the Company’s success and to advancing the interests of its shareholders.

## **CLAWBACK POLICY**

We have a policy that if an accounting restatement occurs after incentive payments have been made, due to the results of misconduct associated with financial reporting, the Committee will seek repayment of the incentive compensation from our CEO and CFO, and the Committee has the discretion to request repayment of incentive compensation from our other officers, taking into consideration the individual roles and responsibilities prompting the restatement.

In addition, our award agreements for restricted stock and performance shares include clawback provisions whereby the participant may be required to repay all income or gains previously realized in respect of such awards if his or her: (1) employment is terminated for cause; (2) if within one year following termination of employment, the Board determines that the participant engaged in conduct prior to his or her termination that would have constituted the basis for a termination of employment for cause; (3) if the participant makes a public statement that is materially detrimental to the interests or reputation of the Company; (4) if the employee violates in any material respect any policy or any code of ethics; or (5) if the participant engages in any fraudulent, illegal or other misconduct.

## **HEDGING POLICY**

Our directors, executive officers, and employees are prohibited from engaging in hedging transactions involving, and from pledging, Company stock, including holding our stock in a margin account. This prohibition extends to all hedging transactions, including zero cost collars and forward sale contracts.

## **REPORT OF THE COMPENSATION COMMITTEE**

The Compensation Committee has reviewed and discussed the Compensation Discussion and Analysis required by Item 402(b) of Regulation S-K with management and, based on such review and discussions, the Compensation Committee recommended to our Board of Directors that the Compensation Discussion and Analysis be included in this proxy statement.

### **THE COMPENSATION COMMITTEE**

Teresa A. Taylor, Chair  
Tony A. Jensen  
Michael H. Madison  
Rebecca B. Roberts

## SUMMARY COMPENSATION TABLE

The following table sets forth the total compensation paid or earned by each of our Named Executive Officers for the years ended December 31, 2020, 2019 and 2018. We have no employment agreements with our Named Executive Officers.

Name and Principal Position	Year	Salary	Stock Awards <sup>(1)</sup>	Non-Equity Incentive Plan Compensation <sup>(2)</sup>	Changes in Pension Value and Nonqualified Deferred Compensation Earnings <sup>(3)</sup>	All Other Compensation <sup>(4)</sup>	Total
<b>Linden R. Evans</b> President and Chief Executive Officer	2020	\$783,333	\$1,820,599	\$936,632	\$79,100	\$601,450	\$4,221,114
	2019	\$713,333	\$1,541,811	\$800,400	\$110,158	\$473,600	\$3,639,302
	2018	\$530,000	\$859,369	\$492,132	\$—	\$306,330	\$2,187,831
<b>Richard W. Kinzley</b> Sr. Vice President and Chief Financial Officer	2020	\$448,333	\$538,547	\$348,447	\$51,945	\$263,528	\$1,650,800
	2019	\$413,500	\$524,220	\$291,346	\$68,631	\$254,366	\$1,552,063
	2018	\$381,000	\$491,036	\$303,238	\$—	\$195,249	\$1,370,523
<b>Brian G. Iverson</b> Sr. Vice President, General Counsel and Chief Compliance Officer	2020	\$384,167	\$425,583	\$275,609	\$23,339	\$157,216	\$1,265,914
	2019	\$370,833	\$400,825	\$240,120	\$31,927	\$156,990	\$1,200,695
	2018	\$350,000	\$383,678	\$255,351	\$—	\$123,852	\$1,112,881
<b>Stuart A. Wevik</b> Sr. Vice President - Utility Operations	2020	\$398,601	\$410,333	\$333,625	\$371,933	\$121,870	\$1,636,362
<b>Scott A. Buchholz</b> Sr. Vice President - Strategic Initiatives	2020	\$340,000	\$246,233	\$223,596	\$769,491	\$129,896	\$1,709,216
	2019	\$336,667	\$246,720	\$181,424	\$756,325	\$134,089	\$1,655,225
	2018	\$320,000	\$245,514	\$212,240	\$38,765	\$111,285	\$927,804

(1) Stock Awards represent the grant date fair value related to restricted stock and performance shares that have been granted as a component of long-term incentive compensation. The grant date fair value is computed in accordance with the provisions of accounting standards for stock compensation. Assumptions used in the calculation of these amounts are included in Note 12 of the Notes to the Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2020. The amounts shown for the performance shares represent the values that are based on the achievement of 100% of the target performance. Assuming achievement of the maximum 200% of target performance, the value of the performance shares would be: \$1,866,146 for Mr. Evans, \$552,028 for Mr. Kinzley, \$436,248 for Mr. Iverson, \$420,616 for Mr. Wevik, and \$252,402 for Mr. Buchholz.

(2) Non-Equity Incentive Plan Compensation represents amounts earned under the Short-Term Incentive Plan. The Compensation Committee approved the payout of the 2020 awards on January 26, 2021 and the awards were paid on March 5, 2021.

- (3) Change in Pension Value and Nonqualified Deferred Compensation Earnings represents the net positive increase in actuarial value of the Pension Plan and Pension Restoration Benefit (“PRB”) for the respective years. These benefits have been valued using the assumptions disclosed in Note 15 of the Notes to the Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2020. Because these assumptions sometimes change between measurement dates, the change in value reflects not only the change in value due to additional benefits earned during the period and the passage of time but also reflects the change in value caused by changes in the underlying actuarial assumptions. This has created significant volatility in the last three years with large increases in 2020 and 2019 and a large decrease in 2018, primarily related to the change in discount rates used to calculate the present value of these benefits. A value of zero is shown in the Summary Compensation Table for certain officers in 2018 because the SEC does not allow a negative number to be disclosed in the table.

The Pension Plan and PRB were frozen effective January 1, 2010 for participants who did not satisfy the age 45 and 10 years of service eligibility. Messrs. Evans, Kinzley and Iverson did not meet the eligibility choice criteria and their Defined Pension and PRB benefits were frozen.

Our Named Executive Officers receive employer contributions into a Nonqualified Deferred Compensation Plan (“NQDC”). The NQDC employer contributions are reported in the All Other Compensation column. No Named Executive Officer received preferential or above-market earnings on nonqualified deferred compensation. The change in value attributed to each Named Executive Officer from each plan is shown in the table below.

	Year	Defined Benefit Plan	PRB	PEP	Total Change in Pension Value
Linden R. Evans	2020	\$43,576	\$35,524	\$—	\$79,100
	2019	\$59,664	\$50,494	\$—	\$110,158
	2018	(\$19,607)	(\$15,074)	\$—	(\$34,681)
Richard W. Kinzley	2020	\$48,872	\$3,073	\$—	\$51,945
	2019	\$64,428	\$4,203	\$—	\$68,631
	2018	(\$23,542)	(\$1,394)	\$—	(\$24,936)
Brian G. Iverson	2020	\$23,339	\$—	\$—	\$23,339
	2019	\$31,927	\$—	\$—	\$31,927
	2018	(\$10,523)	\$—	\$—	(\$10,523)
Stuart A. Wevik	2020	\$371,933	\$—	\$—	\$371,933
	2019	\$—	\$—	\$—	\$—
	2018	\$—	\$—	\$—	\$—
Scott A. Buchholz	2020	\$338,532	\$430,959	\$—	\$769,491
	2019	\$396,434	\$359,891	\$—	\$756,325
	2018	(\$42,215)	\$80,980	\$—	\$38,765

- (4) All Other Compensation includes amounts allocated under the 401(k) match, defined contributions, Company contributions to defined benefit and deferred compensation plans, dividends received on restricted stock and unvested restricted stock units and other personal benefits. The Other Personal Benefits column reflects the personal use of a Company vehicle, executive health, and financial planning services for each NEO.

	Year	401(k) Match	Defined Contributions	NQDC Contributions	Dividends on Restricted Stock	Other Personal Benefits	Total Other Compensation
Linden R. Evans	2020	\$14,700	\$22,780	\$498,195	\$44,031	\$21,723	\$601,450
Richard W. Kinzley	2020	\$17,100	\$20,400	\$192,816	\$15,305	\$17,908	\$263,528
Brian G. Iverson	2020	\$17,100	\$20,400	\$97,376	\$11,931	\$10,409	\$157,216
Stuart A. Wevik	2020	\$17,100	\$—	\$69,886	\$11,440	\$23,443	\$121,870
Scott A. Buchholz	2020	\$17,100	\$—	\$87,181	\$7,211	\$18,404	\$129,896

## GRANTS OF PLAN BASED AWARDS IN 2020<sup>(1)</sup>

Name	Grant Date	Date of Compensation Committee Action	Estimated Future Payouts Under Non-Equity Incentive Plan Awards <sup>(2)</sup>			Estimated Future Payouts Under Equity Incentive Plan Awards <sup>(3)</sup>			All Other Stock Awards: Number of Shares of Stock or Units <sup>(4)</sup>	Grant Date Fair Value of Stock Awards <sup>(5)</sup>
			Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)		
Linden R. Evans	1/28/20	1/28/20	395,000	790,000	1,580,000	2,865	11,460	22,920	933,073	
	2/10/20	1/28/20								10,507
Richard W. Kinzley	1/28/20	1/28/20	147,550	295,100	590,200	848	3,390	6,780	276,014	
	2/10/20	1/28/20								3,108
Brian G. Iverson	1/28/20	1/28/20	115,800	231,600	463,200	670	2,679	5,358	218,124	
	2/10/20	1/28/20								2,456
Stuart A. Wevik	1/28/20	1/28/20	142,450	284,900	569,800	646	2,583	5,166	210,308	
	2/10/20	1/28/20								2,368
Scott A. Buchholz	1/28/20	1/28/20	93,500	187,000	374,000	388	1,550	3,100	126,201	
	2/10/20	1/28/20								1,421

- (1) No stock options were granted to our Named Executive Officers in 2020.
- (2) The columns under “Estimated Future Payouts Under Non-Equity Incentive Plan Awards” show the range of payouts for 2020 performance under our Short-Term Incentive Plan as described in the Compensation Discussion and Analysis under the section titled “Short-Term Incentive” on page 30. If the performance criteria are met, payouts can range from 50 percent of target at the threshold level to 200 percent of target at the maximum level. The 2021 bonus payment for 2020 performance has been made based on achieving the criteria described in the Compensation Discussion and Analysis, at 120 percent of target, and is shown in the Summary Compensation Table on page 39 in the column titled “Non-Equity Incentive Plan Compensation.”
- (3) The columns under “Estimated Future Payouts Under Equity Incentive Plan Awards” show the range of payouts (in shares of stock) for the January 1, 2020 to December 31, 2022 performance period as described in the Compensation Discussion and Analysis under the section titled “Long-Term Incentive” on page 33. If the performance criteria are met, payouts can range from 25 percent of target to 200 percent of target. If a participant retires, suffers a disability or dies during the performance period, the participant or the participant’s estate is entitled to that portion of the number of performance shares as such participant would have been entitled to had he or she remained employed, prorated for the number of months served. Performance shares are forfeited if employment is terminated for any other reason. During the performance period, dividends and other distributions paid with respect to the shares of common stock accrue for the benefit of the participant and are paid out at the end of the performance period.
- (4) The column “All Other Stock Awards” reflects the number of shares of restricted stock granted on February 11, 2020 under our 2015 Omnibus Incentive Plan. The restricted stock vests one-third each year over a three-year period, and automatically vests upon death, disability or a change in control. Unvested restricted stock is forfeited if employment is terminated for any other reason. Dividends are paid on the restricted stock and the dividends that were paid in 2020 are included in the column titled “All Other Compensation” in the Summary Compensation Table on page 39.
- (5) The column “Grant Date Fair Value of Stock Awards” reflects the grant date fair value of each equity award computed in accordance with the provisions of accounting standards for stock compensation. The grant date fair value for the performance shares was \$81.42 per share and was calculated using a Monte Carlo simulation model. Assumptions used in the calculation are included in Note 12 of the Notes to the Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2020. The grant date fair value for the restricted stock was \$84.47 per share for the February 11, 2020 grant, which was the market value of our common stock on the date of grant as reported on the NYSE.

**OUTSTANDING EQUITY AWARDS AT FISCAL YEAR-END 2020<sup>(1)</sup>**

Name	Stock Awards			
	Number of Shares or Units of Stock That Have Not Vested <sup>(2)</sup> (#)	Market Value of Shares or Units of Stock That Have Not Vested (\$)	Equity Incentive Plan Awards: Number of Unearned Shares, Units or Other Rights That Have Not Vested <sup>(2)</sup> (#)	Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)
Linden R. Evans	20,291	1,246,882	23,194	1,411,275
Richard W. Kinzley	7,053	433,407	9,797	594,013
Brian G. Iverson	5,498	337,852	7,597	460,577
Stuart A. Wevik	5,162	317,205	4,926	298,767
Scott A. Buchholz	3,323	204,198	4,747	287,675

(1) There were no stock options outstanding at December 31, 2020 for our Named Executive Officers.

(2) Vesting dates for restricted stock and performance shares are shown in the table below. The performance shares shown with a vesting date of December 31, 2020, are the actual equivalent shares, including dividend equivalents, earned for the performance period ended December 31, 2020. On January 26, 2021, the Compensation Committee confirmed that the performance criteria were met and there would be a payout of 112 percent of target. The performance shares with a vesting date of December 31, 2021 and a vesting date of December 31, 2022 are shown at the threshold and maximum payout levels, respectively, based upon performance as of December 31, 2020.

Name	Unvested Restricted Stock		Unvested and Unearned Performance Shares	
	# of Shares	Vesting Date	# of Shares	Vesting Date
Linden R. Evans	2,672	02/05/21	8,805	12/31/20
	3,502	02/10/21	11,524	12/31/21
	3,556	02/11/21	2,865	12/31/22
	3,502	02/10/22		
	3,556	02/11/22		
	3,503	02/10/23		
Richard W. Kinzley	1,527	02/05/21	5,031	12/31/20
	1,036	02/10/21	3,918	12/31/21
	1,209	02/11/21	848	12/31/22
	1,036	02/10/22		
	1,209	02/11/22		
	1,036	02/10/23		
Brian G. Iverson	1,193	02/05/21	3,931	12/31/20
	818	02/10/21	2,996	12/31/21
	924	02/11/21	670	12/31/22
	819	02/10/22		
	925	02/11/22		
	819	02/10/23		
Stuart A. Wevik	716	02/05/21	2,359	12/31/20
	789	02/10/21	1,921	12/31/21
	593	02/11/21	646	12/31/22
	446	05/06/21		
	789	02/10/22		
	593	02/11/22		
	446	05/06/22		
	790	02/10/23		
Scott A. Buchholz	764	02/05/21	2,515	12/31/20
	473	02/10/21	1,844	12/31/21
	569	02/11/21	388	12/31/22
	474	02/10/22		
	569	02/11/22		
	474	02/10/23		



## OPTION EXERCISES AND STOCK VESTED DURING 2020<sup>(1)</sup>

Name	Stock Awards <sup>(2)</sup>	
	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$)
Linden R. Evans	12,555	\$1,028,497
Richard W. Kinzley	6,335	\$516,806
Brian G. Iverson	4,886	\$398,660
Stuart A. Wevik	3,337	\$262,109
Scott A. Buchholz	3,152	\$256,990

(1) There were no stock options exercised during 2020.

(2) Reflects restricted stock that vested in 2020 and performance shares earned for the 2017-2019 performance period. The performance share payout was approved by the Compensation Committee on January 28, 2020 and paid out on February 4, 2020.

## PENSION BENEFITS FOR 2020

Several years ago, we adopted a defined contribution plan design as our primary retirement plan and amended our Pension Plan and Nonqualified Pension Plans for all eligible employees to incorporate a partial freeze in which the accrual of benefits ceased for certain participants while other participants were allowed an election to continue to accrue benefits. Employees eligible to elect continued participation were those employees who were at least 45 years old and had at least 10 years of eligible service with us as of January 1, 2010. Messrs. Buchholz and Wevik are our only Named Executive Officers who met the age and service requirement and continue to accrue benefits under the Pension Plan. Mr. Buchholz is our only Named Executive Officer who met the requirements and continues to accrue benefits under the Pension Restoration Plan. Benefits under the Pension Plan and Pension Restoration Plan were frozen for Messrs. Evans, Kinzley and Iverson. None of our Named Executive Officers received any pension benefit payments during the fiscal year ended December 31, 2020.

The present value accumulated by each Named Executive Officer from each plan is shown in the table below:

Name	Plan Name	Number of Years of Credited Service <sup>(1)</sup> (#)	Present Value of Accumulated Benefit <sup>(2)</sup> (\$)
Linden R. Evans	Pension Plan	8.58	359,200
	Pension Restoration Benefit	8.58	290,843
Richard W. Kinzley	Pension Plan	10.50	338,755
	Pension Restoration Benefit	10.50	21,136
Brian G. Iverson	Pension Plan	5.83	191,576
Stuart A. Wevik	Pension Plan	34.59	1,869,355
Scott A. Buchholz	Pension Plan	41.17	2,179,759
	Pension Restoration Plan	41.17	2,010,091

(1) The number of years of credited service represents the number of years used in determining the benefit for each plan.

(2) The present value of accumulated benefits was calculated assuming the participants will work until retirement, benefits commence at age 62 and using the discount rate, mortality rate and assumed payment form assumptions consistent with those disclosed in Note 15 of the Notes to the Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2020.

## DEFINED BENEFIT PENSION PLAN

Our Pension Plan is a qualified pension plan in which all of our Named Executive Officers are included. As discussed above, several years ago we amended our Pension Plan to incorporate a partial freeze in which the accrual of benefits ceased for certain participants while other participants were allowed an election to continue to accrue benefits.

The Pension Plan provides benefits at retirement based on length of employment service and average compensation levels during the highest five consecutive years of the last ten years of service. For purposes of the benefit calculation, earnings include wages and other cash compensation received from us, including any bonus, commission, unused paid time off or incentive compensation. It also includes any elective before-tax contributions made by the employee to a Company-sponsored cafeteria plan or 401(k) plan. However, it does not include any expense reimbursements, taxable fringe benefits, moving expenses or moving/relocation allowances, nonqualified deferred compensation, non-cash incentives, stock options and any payments of long-term incentive compensation such as restricted stock or payments under performance share plans. The Internal Revenue Code places maximum limitations on the amount of compensation that may be recognized when determining benefits of qualified pension plans. In 2020, the maximum amount of compensation that could be recognized when determining compensation was \$285,000 (called "covered compensation"). Our employees do not contribute to the plan. The amount of the annual contribution by us to the plan is based on an actuarial determination.

The benefit formula for the Named Executive Officers in the plan is the sum of (a) and (b) below.

(a) Credited Service after January 31, 2000

0.9% of average earnings (up to covered compensation), multiplied by credited service after January 31, 2000 minus the number of years of credited service before January 31, 2000

Plus

1.3% of average earnings in excess of covered compensation, multiplied by credited service after January 31, 2000 minus the number of years of credited service before January 31, 2000

Plus

(b) Credited Service before January 31, 2000

1.2% of average earnings (up to covered compensation), multiplied by credited service before January 31, 2000

Plus

1.6% of average earnings in excess of covered compensation, multiplied by credited service before January 31, 2000

Pension benefits are not reduced for social security benefits. The Internal Revenue Code places maximum limitations on annual benefit amounts that can be paid under qualified pension plans. In 2020, the maximum benefit payable under qualified pension plans was \$230,000. Accrued benefits become 100 percent vested after an employee completes five years of service.

Normal retirement is defined as age 65 under the plan. However, a participant may retire and begin taking unreduced benefits at age 62 with five years of service. Participants who have completed at least five years of credited service can retire and receive defined benefit pension benefits as early as age 55. However, the retirement benefit will be reduced by five percent for each year of retirement before age 62. All our Named Executive Officers are currently age 55 or older and are entitled to early retirement benefits under this provision.

## PENSION RESTORATION BENEFIT

We also have a Pension Restoration Benefit. This is a nonqualified supplemental plan, in which benefits are not tax deductible until paid. The plan is designed to provide the higher paid executive employee a retirement benefit which, when added to social security benefits and the pension to be received under the Pension Plan, will approximate retirement benefits being paid by other employers to their employees in similar executive positions. The employee's pension from the qualified Pension Plan is limited by the Internal Revenue Code. The 2020 pension limit was set at \$230,000 annually and the compensation taken into account in determining contributions and benefits could not exceed \$285,000 and could not include nonqualified deferred compensation. The amount of deferred compensation paid under nonqualified plans is not subject to these limits.

As a result of the change in the Pension Plan discussed above, the benefits for certain officers (including Messrs. Evans, Kinzley and Iverson) under the Nonqualified Pension Plans were significantly reduced because the nonqualified benefit calculations were linked to the benefits earned in the Pension Plan. The Compensation Committee amended the Nonqualified Deferred Compensation Plan to provide non-elective nonqualified restoration benefits to those affected officers who were not eligible to continue accruing benefits under the Pension Plan and Nonqualified Pension Plans.

**Pension Restoration Benefit.** In the event that at the time of a participant’s retirement, the participant’s salary level exceeds the qualified Pension Plan annual compensation limitation (\$285,000 in 2020) or includes nonqualified deferred compensation, then the participant will receive an additional benefit, called a “Pension Restoration Benefit,” which is measured by the difference between (i) the monthly benefit that would have been provided to the participant under the Pension Plan as if there were no annual compensation limitation and no exclusion on nonqualified deferred compensation, and (ii) the monthly benefit to be provided to the participant under the Pension Plan. The Pension Restoration Benefit applies to all of the Named Executive Officers that have a pension benefit, with the exception of Messrs. Iverson and Wevik.

## NONQUALIFIED DEFERRED COMPENSATION FOR 2020

We have a Nonqualified Deferred Compensation Plan for a select group of management or highly compensated employees. Eligibility to participate in the plan is determined by the Compensation Committee and primarily consists of corporate officers.

A summary of the activity in the plan and the aggregate balance as of December 31, 2020 for our Named Executive Officers is shown in the following table. Our Named Executive Officers received no withdrawals or distributions from the plan in 2020.

Name	Executive Contributions	Company Contributions in Last Fiscal Year <sup>(1)</sup>	Aggregate Earnings in Last Fiscal Year <sup>(2)</sup>	Aggregate Balance at Last Fiscal Year End <sup>(3)</sup>
Linden R. Evans	\$—	\$498,195	\$491,589	\$4,533,427
Richard W. Kinzley	\$—	\$192,816	\$377,694	\$2,119,769
Brian G. Iverson	\$—	\$97,376	\$145,414	\$866,811
Stuart A. Wevik	\$—	\$69,886	\$59,623	\$655,563
Scott A. Buchholz	\$—	\$87,181	\$125,883	\$1,193,584

- (1) Our contributions represent non-elective Supplemental Matching and Retirement Contributions and Supplemental Target Contributions (defined in the paragraph below) and are included in the All Other Compensation column of the Summary Compensation Table. The value attributed from each contribution type to each Named Executive Officer in 2020 is shown in the table below:

Name	Supplemental Matching Contribution	Supplemental Retirement Contribution	Supplemental Target Contribution	Total Company Contributions
Linden R. Evans	\$77,858	\$103,811	\$316,527	\$498,195
Richard W. Kinzley	\$27,227	\$36,302	\$129,286	\$192,816
Brian G. Iverson	\$20,339	\$27,119	\$49,919	\$97,376
Stuart A. Wevik	\$20,180	\$—	\$49,706	\$69,886
Scott A. Buchholz	\$14,185	\$—	\$72,997	\$87,181

- (2) Because amounts included in this column do not include above-market or preferential earnings, none of these amounts are included in the “Change in Pension Value and Nonqualified Deferred Compensation Earnings” column of the Summary Compensation Table.
- (3) Messrs. Evans’, Kinzley’s, Iverson’s, Wevik’s and Buchholz’s aggregate balances at December 31, 2020 include \$1,098,201, \$505,313, \$255,817, \$151,174 and \$247,435, respectively, which are included in the Summary Compensation Table as 2020, 2019 and 2018 compensation.

Eligible employees may elect to defer up to 50 percent of their base salary, up to 100 percent of their Short-Term Incentive Plan award, and up to 100% of the cash portion of their Performance Share Plan award. In addition, the Nonqualified Deferred Compensation Plan was amended to provide certain officers whose Pension Plan benefit and Nonqualified Pension Plans' benefits were frozen with non-elective supplemental matching contributions equal to 6 percent of eligible compensation in excess of the Internal Revenue Code limit plus matching contributions, if any, lost under the 401(k) Retirement Savings Plan due to nondiscrimination test results and provides non-elective supplemental age and service points-based contributions that cannot be made to the 401(k) Retirement Savings Plan due to the Internal Revenue Code limit ("Supplemental Matching and Retirement Contributions"). It also provides supplemental target contributions equal to a percentage of compensation that may differ by executive, based on the executive's current age and length of service with us, as determined by the plans' actuary ("Supplemental Target Contributions"). Messrs. Evans, Kinzley, Iverson, Wevik and Buchholz received Supplemental Target Contributions of 20 percent, 17.5 percent, 8 percent, 8 percent and 14 percent, respectively.

The deferrals are deposited into hypothetical investment accounts where the participants may direct the investment of the deferrals as allowed by the plan. The investment options are the same as those offered to all employees in the 401(k) Retirement Savings Plan except for a fixed rate option, which was set at 3.91 percent in 2020. Investment earnings are credited to the participants' accounts. Upon retirement, we will distribute the account balance to the participant according to the distribution election filed with the Compensation Committee. The participants may elect either a lump sum payment to be paid within 30 days of retirement (requires a six-month deferral for benefits not vested as of December 31, 2004), or annual or monthly installments over a period of years designated by the participant, but not to exceed 10 years. As of January 1, 2021, Messrs. Evans, Kinzley, Iverson, Wevik and Buchholz are 100 percent vested in the plan.

## **POTENTIAL PAYMENTS UPON TERMINATION OR CHANGE IN CONTROL**

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The following table describes the potential payments and benefits under our compensation and benefit plans and arrangements to which our Named Executive Officers would be entitled upon termination of employment. Except for (i) certain terminations following a change in control ("CIC"), as described below, (ii) pro-rata payout of incentive compensation and the acceleration of vesting of equity awards upon retirement, death or disability, and (iii) certain pension and nonqualified deferred compensation arrangements described under Pension Benefits for 2020 and Nonqualified Deferred Compensation for 2020 above, there are no agreements, arrangements or plans that entitle the Named Executive Officers to severance, perquisites, or other enhanced benefits upon termination of their employment. Any agreements to provide other payments or benefits to a terminating executive officer would be in the discretion of the Compensation Committee.

The amounts shown below assume that such termination was effective as of December 31, 2020, and thus includes estimates of the amounts that would be paid out to our Named Executive Officers upon their termination. The table does not include amounts such as base salary, short-term incentives and stock awards that the Named Executive Officers earned due to employment through December 31, 2020 and distributions of vested benefits such as those described under Pension Benefits for 2020 and Nonqualified Deferred Compensation for 2020. The table also does not include a value for outplacement services because this would be a de minimis amount. The actual amounts to be paid can only be determined at the time of such Named Executive Officer's separation from us.

	Cash Severance Payment	Incremental Retirement Benefit (present value) <sup>(2)</sup>	Continuation of Medical/Welfare Benefits (present value) <sup>(3)</sup>	Acceleration of Equity Awards <sup>(4)</sup>	Total Benefits
Linden R. Evans					
• Retirement	—	—	—	\$365,147	\$365,147
• Death or disability	—	—	—	\$1,612,029	\$1,612,029
• Involuntary termination	—	—	—	—	—
• CIC	—	—	—	\$1,568,013	\$1,568,013
• Involuntary or good reason termination after CIC <sup>(1)</sup>	\$4,684,331	\$1,611,600	\$108,800	\$1,568,013	\$7,972,794
Richard W. Kinzley					
• Retirement	—	—	—	\$122,815	\$122,815
• Death or disability	—	—	—	\$556,222	\$556,222
• Involuntary termination	—	—	—	—	—
• CIC	—	—	—	\$542,587	\$542,587
• Involuntary or good reason termination after CIC <sup>(1)</sup>	\$1,479,499	\$471,933	\$58,200	\$542,587	\$2,552,219
Brian G. Iverson					
• Retirement	—	—	—	\$94,141	\$94,141
• Death or disability	—	—	—	\$431,993	\$431,993
• Involuntary termination	—	—	—	—	—
• CIC	—	—	—	\$421,339	\$421,339
• Involuntary or good reason termination after CIC <sup>(1)</sup>	\$1,229,334	\$271,744	\$39,600	\$421,339	\$1,962,018
Stuart A. Wevik					
• Retirement	—	—	—	\$62,644	\$62,644
• Death or disability	—	—	—	\$379,849	\$379,849
• Involuntary termination	—	—	—	—	—
• CIC	—	—	—	\$370,736	\$370,736
• Involuntary or good reason termination after CIC <sup>(1)</sup>	\$1,355,243	\$193,732	\$48,800	\$370,736	\$1,968,511
Scott A. Buchholz					
• Retirement	—	—	—	\$38,503	\$38,503
• Death or disability	—	—	—	\$242,702	\$242,702
• Involuntary termination	—	—	—	—	—
• CIC	—	—	—	\$237,192	\$237,192
• Involuntary or good reason termination after CIC <sup>(1)</sup>	\$1,054,000	\$210,800	\$53,500	\$237,192	\$1,555,492

- (1) The amounts reflected for involuntary or good reason termination after a change in control include the benefits a Named Executive Officer would receive in the event of a change in control as a sole event without the involuntary or good reason termination.
- (2) Assumes that in the event of a change in control, Mr. Evans will receive an additional three years of credited and vesting service and the other Named Executive Officers will receive an additional two years of credited and vesting service towards the benefit accrual under their applicable retirement plans. For Messrs. Evans, Kinzley, Iverson, Wevik and Buchholz, this would be the Retirement Contributions and Nonqualified Deferred Compensation contributions. In addition, Mr. Buchholz would also have a Pension Restoration Contribution. The benefits will immediately vest and payments will commence at the earliest eligible date unless the executive has elected a later date for the nonqualified plans. Because our Named Executive Officers are age 55 or older, they are already retiree eligible.

- (3) Welfare benefits include medical coverage, dental coverage, life insurance, short-term disability coverage and long-term disability coverage. The calculation assumes that the Named Executive Officer does not take employment with another employer following termination, elects continued welfare benefits until age 55 or, if later, the end of the two year benefit continuation period (three years for Mr. Evans) and elects retiree medical benefits thereafter. Retirement is assumed to occur at the earliest eligible date.
- (4) In the event of death or disability, the acceleration of equity awards represents the acceleration of unvested restricted stock and the assumed payout of the pro-rata share of the performance shares for the January 1, 2019 to December 31, 2021 and January 1, 2020 to December 31, 2022 performance periods. In the event of retirement, all unvested restricted stock is forfeited and the acceleration of equity awards represents only the pro-rata share of the performance shares. We assumed a 68 percent payout of the performance shares for the January 1, 2019 to December 31, 2021 performance period and a 51 percent payout of target for the January 1, 2020 to December 31, 2022 performance period based on our Monte Carlo valuations at December 31, 2020.

In the event of a change in control or an involuntary or good reason termination after a change in control, the acceleration of equity awards represents the acceleration of unvested restricted stock and the payout of the pro-rata share of the performance shares calculated as if the performance period ended on December 31, 2020 for the January 1, 2019 to December 31, 2021, and January 1, 2020 to December 31, 2022 performance periods.

The valuation of the restricted stock was based upon the closing price of our common stock on December 31, 2020, and the valuation of the performance shares was based on the average closing price of our common stock for the last 20 trading days of 2020. Actual amounts to be paid out at the time of separation from us may vary significantly based upon the market value of our common stock at that time.

**Payments Made Upon Termination.** Regardless of the manner in which a Named Executive Officer's employment terminates, he or his beneficiaries may be entitled to receive amounts earned during his term of employment. These include:

- accrued salary and unused vacation pay;
- amounts vested under the Pension Plan and Nonqualified Pension Plans;
- amounts vested under the Nonqualified Deferred Compensation Plan; and
- amounts vested under the 401(k) Retirement Savings Plan.

**Payments Made Upon Retirement.** In the event of retirement of a Named Executive Officer, in addition to the items identified above, he will also receive the benefit of the following:

- a pro-rata share of the performance shares for each outstanding performance period upon completion of the performance period; and
- a pro-rata share of the actual payout under the Short-Term Incentive Plan upon completion of the incentive period.

**Payments Made Upon Death or Disability.** In the event of death or disability of a Named Executive Officer, in addition to the items identified above for payments made upon termination, he will also receive the benefit of the following:

- accelerated vesting of restricted stock and restricted stock units;
- a pro-rata share of the performance shares for each outstanding performance period upon completion of the performance period; and
- a pro-rata share of the actual payout under the Short-Term Incentive Plan upon completion of the incentive period.

**Payments Made Upon a Change in Control.** Our Named Executive Officers have change in control agreements that terminate November 15, 2022. The renewal of the change in control agreements is at the discretion of the Compensation Committee and the Board of Directors. The change in control agreements provide for certain payments and other benefits to be payable upon a change in control and a subsequent termination of employment, either involuntary or for a good reason. In order to receive any payments under the agreements, the Named Executive Officer must sign a waiver that includes a one-year non-competition clause and two-year non-solicitation and non-disparagement clauses.

A change in control is defined in the agreements as:

- an acquisition of 30 percent or more of our common stock, except for certain defined acquisitions, such as acquisition by employee benefit plans, us, any of our subsidiaries, or acquisition by an underwriter holding the securities in connection with a public offering thereof; or

- members of our incumbent Board of Directors cease to constitute at least two-thirds of the members of the Board of Directors, with the incumbent Board of Directors being defined as those individuals consisting of the Board of Directors on the date the agreement was executed and any other directors elected subsequently whose election was approved by the incumbent Board of Directors; or
- approval by our shareholders of:
  - a merger, consolidation, or reorganization;
  - liquidation or dissolution; or
  - an agreement for sale or other disposition of all or substantially all of our assets, with exceptions for transactions which do not involve an effective change in control of voting securities or Board of Directors membership, and transfers to subsidiaries or sale of subsidiaries; and
- all regulatory approvals required to effect a change in control have been obtained and the transaction constituting the change in control has been consummated.

In the change in control agreements, a good reason for termination that triggers payment of benefits includes:

- a material reduction of the executive's authority, duties or responsibilities;
- a reduction in the executive's annual compensation or any failure to pay the executive any compensation or benefits to which he or she is entitled within seven days of the date due;
- any material breach by us of any provisions of the change in control agreement;
- requiring the executive to be based outside a 50-mile radius from his or her usual and normal place of work; or
- our failure to obtain an agreement, satisfactory to the executive, from any successor company to assume and agree to perform under the change in control agreement.

Upon a change in control, Mr. Evans will have an employment contract for a three-year period and the other Named Executive Officers will have an employment contract for a two-year period. During this time, the executive will receive annual compensation at least equal to the highest rate in effect at any time during the one-year period preceding the change in control and will also receive employment welfare benefits, pension benefits and supplemental retirement benefits on a basis no less favorable than those received prior to the change in control. Annual compensation is defined to include amounts which are includable in the gross income of the executive for federal income tax purposes, including base salary, targeted short-term incentive, targeted long-term incentive grants and awards, and matching contributions or other benefits payable under the 401(k) Retirement Savings Plan, but exclude restricted stock awards, performance units or stock options that become vested or exercisable pursuant to a change in control.

If a Named Executive Officer's employment is terminated prior to the end of the covered time by us for cause or disability, by reason of the Named Executive Officer's death, or by the Named Executive Officer without good reason, the Named Executive Officer will receive all amounts of compensation earned or accrued through the termination date. If the Named Executive Officer's employment is terminated because of death or disability, the Named Executive Officer or his beneficiaries will also receive a pro rata bonus equal to 100 percent of the target incentive for the portion of the year served.

If Mr. Evans' employment is terminated during the employment term (other than by reason of death) (i) by us other than for cause or disability, or (ii) by Mr. Evans for a good reason, then Mr. Evans is entitled to the following benefits:

- all accrued compensation and a pro-rata bonus (the same as Mr. Evans or Mr. Evans' beneficiaries would receive in the event of death or disability discussed above);
- severance pay equal to 2.99 times Mr. Evans' severance compensation defined as his base salary and short-term incentive target on the date of the change in control; provided that if Mr. Evans has attained the age of 62 on the termination date, the severance payment will be adjusted for the ratio of the number of days remaining to his 65th birthday to 1,095 days;
- continuation of employee welfare benefits for three years following the termination date unless Mr. Evans becomes covered under the health insurance coverage of a subsequent employer which does not contain any exclusion or limitation with respect to any preexisting condition of Mr. Evans or his eligible dependents;
- following the three-year period, Mr. Evans may elect to receive coverage under the employee welfare plans of the successor entity at his then-current level of benefits (or reduced coverage at his election) by paying the premiums charged to regular full-time employees for such coverage, and is eligible to continue receiving such coverage through the date of his retirement;
- three additional years of service and age will be credited to Mr. Evans' retiree medical savings account and the account balance will become fully vested and he is eligible to use the account balance to offset retiree medical premiums at the later of age 55 or the end of the three year continuation period;
- three years of additional credited service under the Pension Restoration Plan and Pension Plan; and
- outplacement assistance services for up to six months.

If any other NEO's employment is terminated during the employment term (other than by death) (i) by us other than for cause or disability, or (ii) by the NEO for a good reason, then the NEO is entitled to the following benefits:

- all accrued compensation and a pro-rata bonus (the same as the NEO or the NEO's beneficiaries would receive in the event of death or disability discussed above);
- severance pay equal to two times the NEO's severance compensation defined as the NEO's base salary and short-term incentive target on the date of the change in control; provided that if the NEO has attained the age of 63 on the termination date, the severance payment shall be adjusted for the ratio of the number of days remaining to the NEO's 65th birthday to 730 days;
- continuation of employee welfare benefits for two years following the termination date unless the NEO becomes covered under the health insurance coverage of a subsequent employer which does not contain any exclusion or limitation with respect to any preexisting condition of the NEO or the NEO's eligible dependents;
- following the two-year period, the NEO may elect to receive coverage under the employee welfare plans of the successor entity at his then-current level of benefits (or reduced coverage at the NEO's election) by paying the premiums charged to regular full-time employees for such coverage, and is eligible to continue receiving such coverage through the date of his retirement;
- two additional years of service and age will be credited to the NEO's retiree medical savings account and the account balance will become fully vested and the NEO is eligible to use the account balance to offset retiree medical premiums at the later of age 55 or the end of the two year continuation period;
- two years of additional credited service under the executives' applicable retirement plans; and
- outplacement assistance services for up to six months.

The change in control agreements do not contain a benefit to cover any excise tax imposed by Section 4999 of the Internal Revenue Code of 1986. The executive must sign a waiver and release agreement in order to receive the severance payment.

## PAY RATIO FOR 2020

We are providing the following information about the relationship of the annual total compensation of our employees and the annual total compensation of Mr. Evans, our Chief Executive Officer, in 2020.

Based on the information below for the fiscal year 2020 and calculated in a manner consistent with Item 402(u) of Regulation S-K, we reasonably estimate that the ratio of our CEO's annual total compensation to the annual total compensation of our median employee was 34:1.

Name	Year	Salary	Stock Awards	Non-Equity Incentive Plan Compensation	Change in Pension Value <sup>(2)</sup>	All Other Compensation <sup>(3)</sup>	Total
Linden R. Evans	2020	\$783,333	\$1,820,599	\$936,632	\$79,100	\$601,450	\$4,221,114
Median Employee	2020	\$87,308	\$—	\$7,319	\$17,999	\$12,538	\$124,363

- (1) We identified our median employee based on the year-to-date total cash compensation actually paid as of October 4, 2020 to all of our employees, other than our CEO, who were employed on October 4, 2020.
- (2) See Note 4 to our Summary Compensation Table for a description of how the values in the Change in Pension Value column are calculated.
- (3) All Other Compensation includes 401(k) match, defined contributions, NQDC contributions, dividends on restricted stock and other personal benefits for Mr. Evans and the 401(k) match, defined contributions, and vehicle compensation for the median employee.



We are providing shareholders with an annual advisory, non-binding vote on the executive compensation of our Named Executive Officers (commonly referred to as “say on pay”). Accordingly, shareholders will vote on approval of the following resolution:

RESOLVED, that the shareholders approve, on an advisory basis, the compensation of our Named Executive Officers as disclosed in the Compensation Discussion and Analysis section, the accompanying compensation tables and the related narrative disclosure in this proxy statement.

This vote is non-binding. The Board of Directors and the Compensation Committee expect to consider the outcome of the vote when considering future executive compensation decisions to the extent they can determine the cause or causes of any significant negative voting results. At our 2020 annual meeting, shareholders owning 97 percent of the shares that were voted in this matter approved our executive compensation.

As described at length in the Compensation Discussion and Analysis section of this proxy statement, we believe our executive compensation program is reasonable, competitive and strongly focused on pay for performance. The compensation of our Named Executive Officers varies depending upon the achievement of pre-established performance goals, both individual and corporate. Our short-term incentive is tied to earnings per share, safety performance targets, and employee wellness targets that reward our executives when they deliver targeted financial and safety results. Our long-term incentives are tied to market performance with 50 percent delivered in restricted stock and 50 percent delivered in performance shares. Entitlement to the performance shares is based on our total shareholder return over a three-year performance period compared to our Performance Peer Group. Through stock ownership guidelines, equity incentives and clawback provisions, we align the interests of our executives with those of our shareholders and our long-term interests. Our executive compensation policies have enabled us to attract and retain talented and experienced senior executives who can drive financial and strategic growth objectives that are intended to enhance shareholder value. We believe that the 2020 compensation of our Named Executive Officers was appropriate and aligned with our 2020 results and positions us for long-term growth.

Shareholders are encouraged to read the Compensation Discussion and Analysis, the accompanying compensation tables, and the related narrative disclosures to better understand the compensation of our Named Executive Officers.

The advisory resolution to approve executive compensation is non-binding. However, our Board of Directors will consider shareholders to have approved our executive compensation if the number of votes cast “For” the proposal exceeds the number of votes cast “Against” the proposal. Abstentions and broker non-votes will have no effect on such vote.

**The Board of Directors recommends a vote *FOR* the advisory vote on executive compensation.**

## **TRANSACTION OF OTHER BUSINESS**

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Our Board of Directors does not intend to present any business for action by our shareholders at the meeting except the matters referred to in this proxy statement. If any other matters should be properly presented at the meeting, it is the intention of the persons named in the accompanying form of proxy to vote thereon in accordance with the recommendations of our Board of Directors.

## **SHAREHOLDER PROPOSALS FOR 2022 ANNUAL MEETING**

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Shareholder proposals intended to be presented at our 2022 annual meeting of shareholders and considered for inclusion in our proxy materials must be received by our Corporate Secretary in writing at our executive offices at 7001 Mount Rushmore Road, P.O. Box 1400, Rapid City, South Dakota 57709, on or prior to November 18, 2021. Any proposal submitted must be in compliance with Rule 14a-8 of Regulation 14A of the Securities and Exchange Commission.

Additionally, a shareholder may submit a proposal or director nominee for consideration at our 2022 annual meeting of shareholders, but not for inclusion of the proposal or director nominee in our proxy materials, if the shareholder gives timely written notice of such proposal in accordance with Article I, Section 9 of our Bylaws. In general, Article I, Section 9 provides that, to be timely, a shareholder's notice must be delivered to our Corporate Secretary in writing not less than 90 days nor more than 120 days prior to the anniversary date of the immediately preceding annual meeting of shareholders.

Our 2021 annual meeting is scheduled for April 27, 2021. Ninety days prior to the first anniversary of this date will be January 27, 2022, and 120 days prior to the first anniversary of this date will be December 28, 2021. For business to be properly requested by the shareholder to be brought before the 2022 annual meeting of shareholders, the shareholder must comply with all of the requirements of Article I, Section 9 of our Bylaws, not just the timeliness requirements set forth above.

## **SHARED ADDRESS SHAREHOLDERS**

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In accordance with a notice sent to eligible shareholders who share a single address, we are sending only one annual report and proxy statement to that address unless we receive instructions to the contrary from any shareholder at that address. This practice, known as "householding," is designed to reduce our printing and postage costs. However, if a shareholder of record residing at such an address wishes to receive a separate annual report or proxy statement in the future, he or she may contact Shareholder Relations at the below address.

Shareholder Relations  
Black Hills Corporation  
7001 Mount Rushmore Road  
P.O. Box 1400  
Rapid City, SD 57709  
(605) 721-1700

Eligible shareholders of record receiving multiple copies of our annual report and proxy statement can request householding by contacting us in the same manner. Shareholders who own shares through a bank, broker or other nominee can request householding by contacting the nominee.

We hereby undertake to deliver promptly, upon written or oral request, a separate copy of the annual report to shareholders, or proxy statement, as applicable, to our shareholders at a shared address to which a single copy of the document was delivered.

Please vote your shares by telephone, by the Internet or by promptly returning the accompanying form of proxy, whether or not you expect to be present at the annual meeting.

## ANNUAL REPORT ON FORM 10-K

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A copy of our Annual Report on Form 10-K (excluding exhibits) for the year ended December 31, 2020, which is required to be filed with the Securities and Exchange Commission, will be made available to shareholders to whom this proxy statement is mailed, without charge, upon written or oral request to Shareholder Relations, Black Hills Corporation, 7001 Mount Rushmore Road, P.O. Box 1400, Rapid City, SD 57709, Telephone Number: (605) 721-1700. Our Annual Report on Form 10-K also may be accessed through our website at [www.blackhillscorp.com](http://www.blackhillscorp.com).

### IMPORTANT NOTICE REGARDING THE AVAILABILITY OF PROXY MATERIALS FOR THE SHAREHOLDER MEETING TO BE HELD ON APRIL 27, 2021

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Shareholders may view this proxy statement, our form of proxy and our 2020 Annual Report to Shareholders over the Internet by accessing our website at [www.blackhillscorp.com](http://www.blackhillscorp.com). Information on our website does not constitute a part of this proxy statement.

By Order of the Board of Directors,

*/s/ Amy K. Koenig*

AMY K. KOENIG

Vice President - Governance, Corporate Secretary and Deputy General Counsel

Dated: March 18, 2021

	Year Ended	
	Dec. 31, 2020	Dec. 31, 2019
EPS available for common stock (GAAP)	\$ 3.65	\$ 3.28
Adjustments:		
Impairment of investment	0.11	0.32
Total adjustments	0.11	0.32
Tax on adjustments:		
Impairment of investment	(0.03)	(0.07)
Total adjustments, net of tax	0.08	0.25
EPS available for common stock, as adjusted (Non-GAAP)	\$ 3.73	\$ 3.53

#### USE OF NON-GAAP FINANCIAL MEASURE

In addition to presenting our earnings information in conformity with Generally Accepted Accounting Principles (GAAP), the Company has provided non-GAAP earnings data reflecting adjustments for special items as specified in the Reconciliation of Non-GAAP Financial Measures table above. EPS from continuing operations, as adjusted, is defined as EPS from continuing operations adjusted for expenses and other items that the Company believes do not reflect the Company's core operating performance. The Company believes that non-GAAP financial measures are useful to investors because the items excluded are not indicative of the Company's continuing operating results. The Company's management uses these non-GAAP financial measures as an indicator for planning and forecasting future periods. These non-GAAP measures have limitations as analytical tools and should not be considered in isolation or as a substitute for analysis of our results as reported under GAAP. Our presentation of these non-GAAP financial measures should not be construed as an inference that our future results will be unaffected by other income and expenses that are unusual, non-routine or non-recurring.

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BLACK HILLS CORPORATION  
ANNUAL MEETING OF SHAREHOLDERS

Tuesday, April 27, 2021

9:30 a.m., Local Time

Horizon Point  
Company's Corporate Headquarters  
7001 Mount Rushmore Road  
Rapid City, SD 57702

**Important Notice Regarding the Availability of Proxy Materials for the Annual Meeting:**

The Notice and Proxy Statement and our 2020 Annual Report to Shareholders are available at [www.blackhillscorp.com](http://www.blackhillscorp.com).

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**Black Hills Corporation**  
**7001 Mount Rushmore Road, Rapid City, SD 57702**

**PROXY**

**This proxy is solicited by the Board of Directors for use at the Annual Meeting on April 27, 2021.**

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The undersigned hereby appoints Linden R. Evans, Brian G. Iverson and Richard W. Kinzley, and each of them, with full power of substitution, to vote all shares of the undersigned at the Annual Meeting of Shareholders to be held at 9:30 a.m., local time, April 27, 2021, at Horizon Point, the Company's corporate headquarters, 7001 Mount Rushmore Road, Rapid City, SD 57702, and at any adjournment thereof, upon all subjects that may properly come before the meeting, including the matters described in the Proxy Statement furnished herewith.

**Your vote is important! Ensure that your shares are represented at the meeting.**

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Either (1) submit your proxy by touchtone telephone, (2) submit your proxy by Internet, or (3) mark, date, sign, and return this proxy in the envelope provided. **If no directions are given, properly executed proxies will be voted in accordance with the Board of Directors' recommendation on all matters listed on this proxy, and at their discretion on any other matters that may properly come before the meeting.**

*See reverse for voting instructions.*

COMPANY #

**VOTE BY INTERNET, TELEPHONE OR MAIL  
24 HOURS A DAY, 7 DAYS A WEEK**

Your phone or Internet vote authorizes the named Proxies to vote your shares in the same manner as if you marked, signed and returned your proxy card.

**VOTE BY INTERNET/MOBILE — [www.proxypush.com/bkh](http://www.proxypush.com/bkh)**

Use the Internet to vote your proxy until 11:59 p.m. (CT) on April 26, 2021.

**VOTE BY PHONE— 1-866-883-3382**

Use a touch-tone telephone to vote your proxy until 11:59 p.m. (CT) on April 26, 2021.

**VOTE BY MAIL**

Mark, sign and date your proxy card and return it in the postage-paid envelope provided.

**If you vote your proxy by internet or by phone, you do NOT need to mail back your Proxy Card.**

**The Board of Directors Recommends a Vote FOR the Nominees in Item 1 and FOR Items 2 and 3.**

- |                           |                       |                                   |  |
|---------------------------|-----------------------|-----------------------------------|--|
| 1. Election of Directors: | 01 Linden R. Evans    | Vote FOR <input type="checkbox"/> | Vote WITHHELD <input type="checkbox"/> |
|                           | 02 Barry M. Granger   | all nominees                      | from all nominees                      |
|                           | 03 Tony A. Jensen     | (except as marked)                |  |
|                           | 04 Steven R. Mills    |                                   |  |
|                           | 05 Scott M. Prochazka |                                   |  |

(Instructions: To **cumulate** votes for any indicated nominee for election to the nominee's class, write the number(s) of the nominee(s) and the number of shares for such nominee in the box provided to the right.)

- |   |                                 |                                     |                                     |
|---|---------------------------------|-------------------------------------|-------------------------------------|
| 2. Ratification of the appointment of Deloitte & Touche LLP to serve as Black Hills Corporation's independent registered public accounting firm for 2021. | For<br><input type="checkbox"/> | Against<br><input type="checkbox"/> | Abstain<br><input type="checkbox"/> |
| 3. Advisory resolution to approve executive compensation.   | For<br><input type="checkbox"/> | Against<br><input type="checkbox"/> | Abstain<br><input type="checkbox"/> |

**THIS PROXY WHEN PROPERLY EXECUTED WILL BE VOTED AS DIRECTED OR, IF NO DIRECTION IS GIVEN, WILL BE VOTED FOR THE NOMINEES IN ITEM 1 AND FOR ITEMS 2 AND 3.**

Address change? Mark Box   
Indicate changes below:

Date \_\_\_\_\_

Please sign exactly as your name(s) appear on Proxy. If held in joint tenancy, all persons should sign. Trustees, administrators, etc., should include title and authority. Corporations should provide full name of corporation and title of authorized officer signing the Proxy.